# Fact book 2013

**Q1** 

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# This is Handelsbanken

Founded in 1871, Handelsbanken is one of the leading banks in the Nordic region, with almost 800 branches in 24 countries. The Bank regards Sweden, Denmark, Finland, Norway, Great Britain and the Netherlands as its domestic markets.

#### HANDELSBANKEN'S GOAL

Handelsbanken's financial goal is to have <u>higher</u> <u>profitability than the average of its competitors</u> through having more satisfied customers and lower costs (including loan losses) than its competitors. This goal has been reached for 41 consecutive years.

#### **BUSINESS PHILOSOPHY**

#### Decentralisation - the branch is the bank

The branches are fully responsible for all customer relationships, both corporate and private and regardless of size. For a credit to be granted it always has to be approved at the branch level. The branch manager is fully responsible for all business transactions with the customer.

Depending on the size of a credit, additional approvals may be required at regional and central level.

#### Focus on customers, not on products

The focus is always on the need of the individual customer and not on the sale of specific products. As a consequence, the bank does <u>not</u> perform any central marketing campaigns. The branch has the best knowledge of the local customer and marketing activities are therefore decided locally.

#### Not a mass market bank

Handelsbanken targets corporate and private customers with a better cash flow than average.

#### No sales targets

The business focus is always on profitability and never on volumes. As a consequence, the bank has no sales targets or market share goals.

#### No bonuses

Handelsbanken believes bonuses should be avoided in risktaking operations, mainly because they risk providing the wrong incentives. Consequently, the bank has no bonus programme for any members of management or for any staff in the branch office operations, who all work on flat salaries.

Flat salaries, without bonuses, apply to all employees in the group except for a limited number of staff in the investment banking and asset management operations.

#### No budgets

The bank abolished budgets in 1972. In a risk-taking organisation the focus on budgets or other longer term plans risks creating unwanted incentives and behaviour. Instead, the bank's decentralised organisation is focused on being flexible and quick in adapting to changes in the business environment.

#### Credit policy

The bank's credit policy is centralised and non-negotiable. It is the same in all markets and it remains unchanged over the business cycle.

Credit decisions should always be made based on the cash flow and repayment capacity of the customer. A weak or uncertain repayment capacity can <u>never</u> be offset by a high margin or by collateral. (For more information, please refer to the bank's Pillar III report available at <a href="https://www.handelsbanken.se/ireng">www.handelsbanken.se/ireng</a>.)

#### Low risk tolerance

The bank has a low risk tolerance and the business model is focused on underwriting and managing ultimate credit default risk at branch level. The aim is to minimise market risks and all other risks. Position taking is only accepted in client-driven transactions and within strictly defined limits.

The bank also aims at reducing macro risks in order to have a business model that is as independent as possible from the shifts in the business cycle.

#### Follow-up and business control

The need for follow-up and control increases with the degree of decentralisation. Consequently, the business control system is centralised and monitors profitability and business activity at individual branch office level.

Regional banks and other business segments are evaluated on return on equity. Branch offices are monitored on the cost/income ratio, including risk-weighted cost of capital, the true funding cost and actual loan losses.

#### ADJUSTED COMPARISON FIGURES

As of 2013, the revised IAS 19 (Employee benefits) applies. All comparison figures (income statement, balance sheet, key ratios and capital measurements) have been restated as if the regulations had applied in 2012. Further details are given in Note 1 "Accounting policies" and Note 22 "Restating of financial reports due to revised IAS 19 – Group."

# Income statement

#### Income statement - Svenska Handelsbanken Group

SEK m	Q1 2013	Q4 2012	Q3 2012	Q2 2012	Q1 2012	Q4 2011	Q3 2011	Q2 2011
Interest income	13,777	14,428	15,448	16,106	16,832	16.618	15,936	14,662
Interest expense	-7,236	-7,944	-8,986	-9,531	-10,272	-10,261	-9,870	-8,979
Net interest income	6,541	6,484	6,462	6,575	6,560	6,357	6,066	5,683
Net fee and commission income	1,877	1,910	1,742	1,825	1,892	1,877	1,903	1,949
Net gains/losses on financial transactions	259	366	191	219	344	63	284	308
Risk result - insurance	51	88	33	39	36	38	52	38
Other dividend income	1	1	8	142	1	0	4	141
Share of profit of associates	-5	7	1	5	-5	-3	-8	18
Other income	76	35	29	34	38	42	27	32
Total income	8,800	8,891	8,466	8,839	8,866	8,374	8,328	8,169
Staff costs	-2,783	-2,923	-2,678	-2,785	-2,781	-2,510	-2,498	-2,477
Other administrative expenses	-1,279	-1,511	-1,108	-1,236	-1,214	-1,392	-1,206	-1,273
Depreciation, amortisation and impairments of property,								
equipment and intangible assets	-120	-112	-113	-117	-122	-120	-112	-112
Total expenses	-4,182	-4,546	-3,899	-4,138	-4,117	-4,022	-3,816	-3,862
Profit before loan losses	4,618	4,345	4,567	4,701	4,749	4,352	4,512	4,307
Net loan losses	-283	-395	-277	-288	-291	-243	-157	-172
Gains/losses on disposal of property,								
equipment and intangible assets	1	-2	-1	0	0	1	5	1
Operating profit	4,336	3,948	4,289	4,413	4,458	4,110	4,360	4,136
Taxes	-885	400	-1,137	-1,113	-1,242	-1,096	-1,181	-1,048
Profit for the period from								
continuing operations	3,451	4,348	3,152	3,300	3,216	3,014	3,179	3,088
Profit for the period pertaining to discontinued operations,								
after tax	15	-64	8	29	49	32	30	48
Profit for the period	3,466	4,284	3,160	3,329	3,265	3,046	3,209	3,136
Attributable to		·			·	·		
Shareholders in Svenska Handelsbanken AB	3,466	4,283	3,160	3,329	3,265	3,046	3,209	3,136
Minority interest	0	1	0	0	0	0	0	0
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As of 1 January 2013, changed accounting regulations for pensions apply, revised IAS 19. The comparative figures have been adjusted as from Q1 2012.

#### Earnings per share

	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
	2013	2012	2012	2012	2012	2011	2011	2011
Profit for the year, attributable to shareholders in Svenska Handelsbanken AB	3,466	4,283	3,160	3,329	3,265	3,046	3,209	3,136
of which interest expense on convertible subordinated loan after tax	-35	-35	-38	-41	-48	-49	-48	-27
Average number of outstanding shares, millions	633.1	632.1	630.2	627.2	624.4	623.9	623.4	622.4
Average number of outstanding shares after dilution, millions	647.3	647.8	647.8	647.5	650.1	652.1	649.2	638.7
Earnings per share, continuing operations, SEK	5.45	6.88	5.00	5.27	5.15	4.83	5.10	4.96
- after dilution	5.39	6.77	4.93	5.17	5.03	4.70	4.96	4.88
Earnings per share, discontinued operations, SEK	0.02	-0.10	0.01	0.04	0.08	0.05	0.05	0.08
- after dilution	0.02	-0.10	0.01	0.04	0.07	0.05	0.04	0.07
Earnings per share, total operations, SEK	5.47	6.78	5.01	5.31	5.23	4.88	5.15	5.04
- after dilution	5.41	6.67	4.94	5.21	5.10	4.75	5.00	4.95

## Handelsbanken Group - Key figures

SEK m	Q1 2013	Q4 2012	Q3 2012	Q2 2012	Q1 2012	Q4 2011	Q3 2011	Q2 2011
Return on equity, total operations *	13.8%	17.5%	13.5%	14.8%	14.1%	13.0%	14.1%	14.0%
Return on equity, continuing operations *	13.7%	17.8%	13.5%	14.6%	13.9%	12.8%	14.0%	13.8%
C/I ratio, continuing operations	47.5%	51.1%	46.1%	46.8%	46.4%	48.0%	45.8%	47.3%
C/I ratio, continuing operations, incl. loan losses	50.7%	55.6%	49.3%	50.1%	49.7%	50.9%	47.7%	49.4%
Adjusted equity per share, SEK	157.20	162.63	153.21	147.87	144.94	152.71	147.84	144.21
Core tier 1 ratio, Basel II	18.0%	17.9%	17.3%	16.1%	15.8%	15.6%	14.7%	14.8%
Tier 1 ratio, Basel II	20.4%	20.4%	19.8%	18.7%	18.5%	18.4%	17.4%	17.4%
Capital ratio, Basel II	21.1%	20.7%	20.7%	19.6%	19.7%	20.9%	19.0%	19.7%
Average number of employees, continuing operations	11,242	11,156	11,381	11,095	11,135	11,146	11,434	11,091
Number of branches in Sweden	461	461	461	461	461	461	461	461
Number of branches in Great Britain	138	133	124	117	112	104	101	95
Number of branches in Denmark	55	54	54	54	54	54	54	54
Number of branches in Finland	45	45	45	45	45	45	45	45
Number of branches in Norway	49	49	49	49	50	50	50	50
Number of branches in Netherlands	15	13	12	12	11	10	10	10
Number of branches in Germany	7	7	7	7	7	7	7	7
Number of branches in other countries	12	12	13	15	15	15	16	18
Total number of branches	782	774	765	760	755	746	744	740

<sup>\*</sup> When calculating return on equity, equity is adjusted for the impact of unrealised changes in the value of financial assets classified as "Available for Sale" and for cash flow hedges and revaluation effects on defined benefit obligations.

#### Consolidated statement of other comprehensive income

SEK m	Q1 2013	Q4 2012	Q3 2012	Q2 2012	Q1 2012	Q4 2011	Q3 2011	Q2 2011
Profit for the period	3,466	4,284	3,160	3,329	3,265	3,046	3,209	3,136
Other comprehensive income								
Items that cannot be reclassified into profit or loss								
Defined-benefit plans	1,063	1,320	461	-1,033	1,835	-	-	-
Taxes on items that cannot be reclassified into profit or loss	-171	-236	-121	272	-483	-	-	-
Total items that cannot be reclassified into profit or loss	892	1,084	340	-761	1,352	-	-	-
Items that can be reclassified into profit or loss								
Cash flow hedges	-346	691	321	1,689	-311	-41	-391	-149
Available-for-sale instruments	320	370	379	-474	709	413	-1,364	-191
Translation differences for the period	-1,378	294	-109	-572	261	-468	494	412
of which hedging net investment in foreign operations	-109	-166	871	-593	374	71	-16	-81
Taxes on items that can be reclassified into profit or loss	54	-135	-423	-161	-194	-112	475	120
of which cash flow hedges	76	-118	-85	-444	82	11	103	38
of which available-for-sale instruments	-46	-88	-110	127	-177	-104	368	59
of which hedging net investment in foreign operations	24	71	-228	156	-99	-19	4	23
Total items that can be reclassified into profit or loss	-1,350	1,220	168	482	465	-208	-786	192
Total other comprehensive income for the period	-458	2,304	508	-279	1,817	-208	-786	192
Total comprehensive income for the period	3,008	6,588	3,668	3,050	5,082	2,838	2,423	3,328
Attributable to								
Shareholders in Svenska Handelsbanken AB	3,008	6,587	3,668	3,050	5,082	2,838	2,423	3,328
Minority interest	0	1	0	0	0	0	0	0

As of 1 January 2013, changed accounting regulations for pensions apply, revised IAS 19. The comparative figures have been adjusted as from Q1 2012.

#### One-offs and special items

	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
SEK m	2013	2012	2012	2012	2012	2011	2011	2011
Benchmark effect in Stadshypotek	24	-16	-4	17	-11	-1	9	-7
Oktogonen (The Bank's profit-sharing system)	-256	-333	-229	-229	-229	-283	-210	-210
Performance-related remuneration	-28	-41	-22	-23	-41	53	-48	-64
The "corridor effect", pension costs IAS 19						-16	-5	-5
Non-recurring costs relating to terminated rental contracts		-91						
Non-recurring staff cost, pension charges		-77						
Total	-260	-558	-255	-235	-281	-247	-254	-286

## Fees for the Stabilisation Fund etc.

OF I	Q1	Q4 2012	Q3	Q2 2012	Q1	Q4 2011	Q3	Q2
SEK m	2013	2012	2012	2012	2012	2011	2011	2011
Swedish Stabilisation Fund								
Branch office operations in Sweden (net interest income)	-104	-94	-89	-146	-136	-149	-123	-112
Branch office operations outside Sweden (net interest income	-50	-45	-41	-66	-63	-63	-80	-71
of which Great Britain	-10	-9	-8	-14	-12	-12	-13	-12
of which Denmark	-6	-5	-5	-8	-8	-7	-11	-9
of which Finland	-9	-7	-7	-11	-11	-11	-13	-11
of which Norway	-20	-17	-16	-27	-25	-26	-31	-28
of which the Netherlands	-1	-	-	-	-	-	-	-
of which Handelsbanken International	-4	-5	-5	-7	-7	-7	-12	-12
Other (net interest income)	-56	-47	-51	-7	-8	13	-35	-10
Total fees for the Swedish Stabilisation Fund	-210	-186	-181	-219	-207	-199	-238	-193
Swedish deposit guarantee								
Branch office operations in Sweden (net interest income)	-55	-55	-47	-56	-56	-53	-56	-51
Branch office operations outside Sweden (net interest income	-13	-11	-11	-13	-13	-11	-12	-12
Total fees for Swedish deposit guarantee	-68	-66	-58	-69	-69	-64	-68	-63
Det svenska investerarskyddet								
Other (expenses)	-	-	=	-	-	-	=	-32
Danish government guarantee								
Branch office operations in Denmark (net interest income)	-	-	-	-	-	-	-	-
Branch office operations in Denmark (expenses)	-	-	-	-	-	-	-	-
Total fees to Danish government guarantee	-	-	-	-	-	-	-	_
Danish deposit guarantee								
Branch office operations in Denmark (net interest income)	-2	-2	-2	-2	-2	_	_	_
Branch office operations in Denmark (expenses)	-	-	-	-	-	8	_	-22
Total fees to Danish deposit guarantee	-2	-2	-2	-2	-2	8	-	-22
Total 1000 to Daillott appears guarantee	-2	-2	-2	-2	-2			-22
Norwegian deposit guarantee								
Branch office operations in Norway (net interest income)	-1	-	-	-	-	-	-	
British deposit guarantee								
Branch office operations in Great Britain (expenses)	-	-	-	-	-	-	-3	-
State fees outside home markets								
Handelsbanken International, (net interest income)	-1	-1	-1	-1	-	-	-	
Total	-282	-255	-242	-291	-278	-255	-309	-310

# Exchange rates

SEK, End of period (Balance sheet)	31 Mar 2013	31 Dec 2012	30 Sep 2012	30 Jun 2012	31 Mar 2012	Change y/y	Change q/q
DKK	1.1194	1.1529	1.1299	1.1780	1.1887	-6%	-3%
EUR	8.3445	8.6018	8.4219	8.7571	8.8433	-6%	-3%
GBP	9.8597	10.4946	10.5670	10.8350	10.6092	-7%	-6%
NOK	1.1114	1.1657	1.1428	1.1625	1.1641	-5%	-5%
USD	6.5173	6.5035	6.5476	6.9042	6.6296	-2%	0%
	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar		
SEK, Average as from 1 Jan (Income statement)	2013	2012	2012	2012	2012	Change y/y	Change q/q
DKK	1.1390	1.1690	1.1732	1.1946	1.1909	-4%	-3%
EUR	8.4954	8.7012	8.7267	8.8815	8.8541	-4%	-2%
GBP	9.9837	10.7310	10.7467	10.8350	10.6088	-6%	-7%
NOK	1.1433	1.1637	1.1615	1.1725	1.1669	-2%	-2%
USD	6.4333	6.7735	6.8129	6.8478	6.7533	-5%	-5%

# The effect of exchange rate movements - Branch office operations outside Sweden

Jan - Mar 2013 vs. same period last year							
SEK m	GB	DK	FIN	N	NL	HI	Total
Net interest income	-28	-15	-9	-12	-2	-5	-71
Net fee and commission income	-2	-3	-3	-1	0	-3	-12
Net result of financial transactions	-1	-1	0	0	0	-1	-3
Other income	0	0	0	0	0	-1	-1
Total income	-31	-19	-12	-13	-2	-10	-87
Staff costs	15	6	3	3	1	5	33
Other administrative expenses	5	4	3	2	0	3	17
Depreciation and amortisation	0	0	0	0	0	0	0
Total expenses	20	10	6	5	1	8	50
Net loan losses	0	5	1	1	0	0	7
Operating profit	-11	-4	-5	-7	-1	-2	-30

Q1 2013 vs. previous quarter							
SEK m	GB	DK	FIN	N	NL	HI	Total
Net interest income	-38	-5	-4	-18	-1	-2	-68
Net fee and commission income	-2	-1	-1	-2	0	-2	-8
Net result of financial transactions	-2	0	0	-1	0	0	-3
Other income	0	0	0	0	0	0	0
Total income	-42	-6	-5	-21	-1	-4	-79
Staff costs	17	3	2	5	0	3	30
Other administrative expenses	6	2	2	3	0	2	15
Depreciation and amortisation	0	0	0	0	0	0	0
Total expenses	23	5	4	8	0	5	45
Net loan losses	2	1	1	1	0	1	6
Operating profit	-17	0	0	-12	-1	2	-28

## Net interest income

	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
SEK m	2013	2012	2012	2012	2012	2011	2011	2011
Interest income								
Credit institutions and central banks	374	502	549	600	644	755	602	515
General public	13,193	13,819	14,598	15,054	15,613	15,487	14,998	14,096
Treasury bills and other eligible bills	634	114	447	480	493	431	452	843
Interest-bearing securities	512	-788	930	905	920	795	744	1,226
Derivative instruments recognised as hedges	-554	-584	-245	-230	-139	-183	-292	-411
Other interest income	383	483	339	336	340	313	320	333
Total interest income	14,542	13,546	16,618	17,145	17,871	17,598	16,824	16,602
Of which interest income reported in Net gains/losses on								
financial transactions	765	-882	1,170	1,039	1,039	980	888	1,940
Interest income according to income statement	13,777	14,428	15,448	16,106	16,832	16,618	15,936	14,662
Interest expense								
Credit institutions and central banks	-385	-418	-457	-551	-640	-751	-1,006	-1,001
General public	-1,232	-1,398	-1,766	-1,905	-2,082	-2,190	-1,953	-1,750
Issued securities	-5,687	-6,174	-6,271	-6,538	-6,544	-6,477	-6,345	-6,010
Derivative instruments recognised as hedges	1,041	968	297	325	-61	-42	237	462
Subordinated liabilities	-318	-341	-308	-336	-374	-420	-441	-395
Other interest expense	-1,358	462	-1,627	-1,609	-1,707	-1,350	-1,169	-2,355
Total interest expense	-7,939	-6,901	-10,132	-10,614	-11,408	-11,230	-10,677	-11,049
Of which interest expense reported in Net gains/losses on								
financial transactions	-703	1,043	-1,146	-1,083	-1,136	-969	-807	-2,070
Interest expense according to income statement	-7,236	-7,944	-8,986	-9,531	-10,272	-10,261	-9,870	-8,979
Net interest income	6,541	6,484	6,462	6,575	6,560	6,357	6,066	5,683

# Net fee and commission income

	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
SEK m	2013	2012	2012	2012	2012	2011	2011	2011
Brokerage and other securities commissions	306	273	243	266	355	315	310	362
Mutual funds	465	438	425	422	395	370	402	415
Custody	84	92	82	85	89	84	89	96
Advisory services	104	51	26	48	70	51	62	55
Insurance	141	137	142	142	162	124	203	168
Payments	619	709	685	670	612	677	650	651
Loans and deposits	282	305	281	311	298	350	315	291
Guarantees	108	115	101	124	126	125	112	123
Other	101	157	103	102	108	119	99	117
Commission income	2,210	2,277	2,088	2,170	2,215	2,215	2,242	2,278
Securities commissions	-58	-54	-47	-55	-60	-59	-59	-45
Payment commissions	-253	-291	-273	-264	-242	-275	-239	-251
Other commission expenses	-22	-22	-26	-26	-21	-4	-41	-33
Commission expense	-333	-367	-346	-345	-323	-338	-339	-329
Net fee and commission income	1,877	1,910	1,742	1,825	1,892	1,877	1,903	1,949

## Net gains/losses on financial transactions

	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
SEK m	2013	2012	2012	2012	2012	2011	2011	2011
Trading, derivatives, FX effect	634	171	-354	-498	761	-297	-1,923	-469
Other instruments at fair value	-374	115	462	615	-460	400	2,149	631
of which interest-bearing securities	-319	87	464	617	-438	375	2,094	610
of which loans and receivables	-55	28	-2	-2	-22	25	55	21
Financial instruments at amortised cost	-18	78	2	3	20	25	81	75
of which loans and receivables	62	128	71	72	58	61	96	68
of which financial liabilities	-80	-50	-69	-69	-38	-36	-15	7
Available for sale, realised	-15	4	-1	0	15	-1	-73	65
Hedge accounting	52	11	77	91	26	-60	44	-35
of which fair value hedges	15	17	72	96	25	-52	44	-34
of which hedge ineffectiveness	37	-6	5	-5	1	-8	-	-1
Gains/losses on unbundled insurance contracts	-20	-13	5	8	-18	-4	6	41
Net gains/losses on financial transactions	259	366	191	219	344	63	284	308

# Other administrative expenses

	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
SEK m	2013	2012	2012	2012	2012	2011	2011	2011
Property and premises	-281	-400	-263	-279	-290	-286	-267	-273
External IT costs	-422	-460	-356	-387	-385	-406	-388	-354
Communication	-99	-82	-72	-99	-92	-105	-88	-89
Travel and marketing	-82	-128	-77	-103	-84	-133	-86	-112
Purchased services	-261	-290	-244	-244	-225	-262	-203	-271
Supplies	-46	-55	-40	-45	-50	-56	-48	-51
Other expenses	-88	-96	-56	-79	-88	-144	-126	-123
Other administrative expenses	-1,279	-1,511	-1,108	-1,236	-1,214	-1,392	-1,206	-1,273

## Loan losses

	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
SEK m	2013	2012	2012	2012	2012	2011	2011	2011
Specific provision for individually valued loan receivables								
Provision for the period	-312	-514	-325	-263	-358	-180	-483	-312
Reversal of previous provisions	37	151	51	63	79	36	158	88
Total	-275	-363	-274	-200	-279	-144	-325	-224
Collective provisions								
Net provision for the period for individually valued receivables	5	27	57	5	-12	-9	-19	18
Net provision for the period for homogenous loan receivables	0	6	-8	4	3	3	5	21
Total	5	33	49	9	-9	-6	-14	39
Other provisions								
Losses on off-balance sheet items	-	-	-	-	-	0	14	-
Reversal of losses on off-balance-sheet items	0	-	-	0	-	-	-	-
Change in collective provision for off-balance-sheet items	-1	-2	3	-1	5	-3	2	0
Total	-1	-2	3	-1	5	-3	16	0
Write-offs								
Actual loan losses for the period	-464	-519	-198	-278	-388	-496	-1,721	-248
Utilised share of previous provisions	417	407	110	129	329	77	1,844	190
Recoveries	35	49	33	53	51	329	43	71
Total	-12	-63	-55	-96	-8	-90	166	13
Change in value of repossessed property								
Value change for the period		_			_	_		
Net loan losses	-283	-395	-277	-288	-291	-243	-157	-172

#### Impaired loans

Impaired loans include all receivables for which not all the contracted cash flows will probably be fulfilled. The full amount of all receivables which give rise to a specific provision is included in impaired loans, including amounts which are covered by collateral. This means that the impaired loan reserve ratio is stated without taking into account collateral received. Thus this key figure can vary substantially between the quarters even though the accounting policies are unchanged.

	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun
SEK m	2013	2012	2012	2012	2012	2011	2011	2011
Impaired loans	7,006	7,325	7,171	6,872	6,762	6,858	6,933	9,338
Specific provision for individually assessed loans	-3,522	-3,725	-3,673	-3,608	-3,527	-3,680	-3,649	-5,097
Provision for collectively assessed homogenous groups								
of loans with limited value	-113	-115	-118	-110	-113	-115	-121	-124
Collective provisions for individually assessed loans	-280	-288	-313	-372	-378	-366	-359	-340
Impaired loans, net	3,091	3,197	3,067	2,782	2,744	2,697	2,804	3,777
Total impaired loans reserve ratio	55.9%	56.4%	57.2%	59.5%	59.4%	60.7%	59.6%	59.6%
Proportion of impaired loans, %	0.18%	0.18%	0.18%	0.16%	0.16%	0.16%	0.17%	0.23%
Impaired loans reserve ratio excl. collective provisions	51.9%	52.4%	52.9%	54.1%	53.8%	55.3%	54.4%	55.9%
Loan loss ratio as a % of loans, quarterly	0.06%	0.09%	0.07%	0.07%	0.07%	0.06%	0.04%	0.04%
Non-performing loans	6,396	6,988	7,029	6,814	6,490	6,357	6,755	8,232
Non-performing loans which are not impaired loans	2,136	2,563	2,715	2,852	2,753	2,161	2,354	2,462

# Balance sheet

## Balance sheet - Svenska Handelsbanken Group

	100,000	103,030	31,112	32,003	03,444	34,324	31,030	05,273
Total equity	100,366	103,850	97,112	92,885	89,444	94,524	91,696	89,275
Profit for the period, attributable to shareholders in Svenska Handelsbanken AB	3,466	14,037	9,754	6,594	3,265	12,323	9,277	6,068
Retained earnings	89,406	82,191	82,191	82,191	82,191	80,516	80,526	80,531
Reserves	1,882	2,340	36	-472	-193	-2,010	-1,802	-1,016
Share premium	2,659	2,337	2,191	1,647	1,266	793	792	789
Share capital	2,951	2,943	2,939	2,924	2,914	2,902	2,902	2,902
Minority interest	2	2	1	1	1	0	1	1
Total liabilities	2,288,514	2,280,101	2,411,077	2,448,675	2,366,034	2,359,842	2,383,870	2,160,548
Subordinated liabilities	19,973	21,167	24,406	25,530	25,907	35,317	35,862	34,677
Accrued expenses and deferred income	23,184	21,264	23,857	23,041	22,121	20,977	23,670	20,573
Other liabilities	24,724	17,848	23,583	24,778	36,905	13,847	14,957	23,960
Liabilities related to assets held for sale	442	349	351	492	406	345	347	367
Net pension liabilities	-	-	124	579	-	-	-	-
Provisions	111	120	49	56	29	31	33	72
Deferred tax liabilities	8,027	8,713	8,540	8,210	8,418	9,466	9,499	9,352
Current tax liabilities	1,389	497	1,581	966	1,181	818	823	895
Insurance liabilities	679	666	649	693	1,346	690	705	713
Short positions	29,040	16,201	19,504	24,626	15,280	21,397	27,644	30,855
Derivative instruments	92,369	106,044	133,370	116,512	113,160	127,303	143,804	88,081
Issued securities	1,158,140	1,151,426	1,150,503	1,167,523	1,141,561	1,140,074	1,111,855	1,019,801
risk	75,118	69,638	68,835	66,472	66,755	62,800	58,758	65,911
Liabilities where the customer bears the value change								
Deposits and borrowing from the public	642,314	682,223	728,572	723,669	683,182	724,888	720,482	645,895
Due to credit institutions	213,004	183,945	227,153	265,528	249,783	201,889	235,431	219,396
Liabilities and equity								
1 Viai a55015	2,300,000	2,303,331	2,300,109	2,341,300	4,400,410	2,454,500	2,413,300	2,243,023
Prepaid expenses and accrued income  Total assets	8,250 <b>2,388,880</b>	7,399 <b>2,383,951</b>	8,691 <b>2,508,189</b>	7,854 <b>2,541,560</b>	9,134 <b>2,455,478</b>	8,512 <b>2,454,366</b>	7,365 <b>2,475,566</b>	6,433 <b>2,249,823</b>
Other assets	21,043	12,812	50,924	25,342	41,962	14,267	20,325	17,023
Assets held for sale	985	854	1,019	1,031	958	944	952	904
Net pension assets	1,964	766 954	1 010	4 004	471	4,775	5,152	4,995
		350		70		380		
Current tax assets Deferred tax assets	362		63	70	264 362		748 372	237
Property and equipment	2,156 365	2,209 129	2,201 612	2,243 271	3,431 264	3,507 42	3,297 748	3,326 519
Intangible assets		2,209	2,201			3,507	3,297	3,326
Reinsurance assets	7,162	7,206	7,068	7,145	7,118	7,079	7,087	7,019
Derivative instruments	101,865 1	110,850 1	135,490 1	125,903 1	114,080 1	142,074 2	166,016 3	87,610 3
· ·								
Investments in associates  Assets where the customer bears the value change risk	219 75,098	203 69,590	195 68,788	195 66,424	164 66,698	205 62,721	153 58,722	147 65,880
Shares	35,488	30,146	25,748	24,892	26,022	27,236	27,686	34,819
Bonds and other interest-bearing securities	72,049	68,354	69,738	62,657	64,185	60,231	74,415	63,450
Value change of interest-hedged item in portfolio hedge	2,702	5,271	5,792	5,042	5,121	4,490	4,622	4,632
Loans to the public	1,655,041	1,680,479	1,620,505	1,632,464	1,627,093	1,591,128	1,598,737	1,567,152
Loans to other credit institutions	87,206	89,511	84,364	90,927	86,399	106,823	116,834	103,653
	56,866	48,906	50,005	49,316	55,657	43,971	44,363	48,963
Interest-bearing securities eligible as collateral with central banks	50.000	40.000	E0 00E	40.040	FF 0F7	40.074	44.000	40.000
Other loans to central banks	40,312	12,370	35,777	167,300	120,663	124,122	76,142	66,014
Cash and balances with central banks	219,746	236,545	341,208	272,483	225,695	251,857	262,575	167,044
Assets								
SEK m	2013	2012	2012	2012	2012	2011	2011	2011

# Business volumes – Lending to the public

# **CREDIT POLICY**

#### Credit responsibility

- Credit responsibility always at branch level
- Customer and credit responsibility closely related
- The branch holds full economic responsibility for granting the credit
- If necessary, the branch obtains support from the regional head office and central credit department

## Basic guidelines

- The assessment start with the borrower's repayment capacity
- Weak repayment capacity can never be offset by collateral or high margins
- Quality requirements must never be neglected in favour of large volume
- Credits must normally be adequately secured

## Loans to the public by sector

Loans net								
Loans	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun
SEK m, end of period	2013	2012	2012	2012	2012	2011	2011	2011
Private individuals	744,776	742,602	726,434	721,805	714,212	712,317	707,212	696,495
of which mortgage loans in Stadshypotek	612,349	607,119	596,089	589,650	584,316	581,629	578,023	549,238
of which other mortgage loans	66,525	66,916	63,846	65,038	63,275	64,022	62,018	80,567
of which other loans to private individuals	65,902	68,567	66,499	67,117	66,621	66,666	67,170	66,690
Housing co-operative associations	131,788	129,114	125,837	124,506	122,728	123,843	122,283	119,333
of which mortgage loans in Stadshypotek	119,955	105,417	112,559	110,680	109,321	109,330	99,092	102,998
Property management, Note 1	432,559	436,329	419,717	418,718	405,984	396,551	388,643	371,327
Manufacturing	42,953	44,697	46,213	48,982	49,414	48,724	54,213	53,580
Retail	32,964	33,205	34,426	36,411	37,005	35,388	36,843	35,000
Hotels and restaurants	7,885	8,198	7,579	7,280	7,204	7,081	6,920	6,747
Shipping, passenger & goods transport by sea	17,049	17,433	17,096	19,157	16,561	18,154	13,396	12,524
Other transport and communication	29,717	32,224	33,703	35,478	38,903	37,196	39,845	39,696
Construction	13,475	13,289	13,359	12,591	12,988	12,201	12,807	12,919
Electricity, gas, water	23,633	23,940	22,884	22,005	22,630	22,076	23,372	22,176
Agriculture, hunting and forestry	9,020	8,902	8,482	7,628	7,162	7,311	7,477	7,335
Other service industry	24,646	25,345	25,807	25,897	25,090	24,338	22,188	21,073
Holding companies, insurance companies, funds etc	92,138	88,618	81,719	88,146	87,517	85,296	91,180	96,881
State & municipalities	21,502	36,711	31,311	22,473	39,945	21,654	17,629	23,312
Other corporate lending	31,216	40,160	26,251	41,759	40,128	39,364	55,088	49,094
Total loans to the public, before taking								
into account collective provisions	1,655,321	1,680,767	1,620,818	1,632,836	1,627,471	1,591,494	1,599,096	1,567,492
Collective provisions	-280	-288	-313	-372	-378	-366	-359	-340
Total loans to the public	1,655,041	1,680,479	1,620,505	1,632,464	1,627,093	1,591,128	1,598,737	1,567,152

# Specification of Loans to the public after deduction of provisions - Property management

	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun
SEK m, end of period	2013	2012	2012	2012	2012	2011	2011	2011
Lending in Sweden								
State-owned property companies	8,063	9,213	9,416	9,667	8,543	11,808	12,283	12,287
Municipal-owned property companies	14,729	14,468	14,351	14,445	13,983	15,566	17,775	17,619
Residential property companies	74,248	72,881	68,077	67,462	66,244	65,544	67,665	67,117
of which mortgage loans in Stadshypotek	55,759	52,756	48,389	47,017	46,663	46,402	47,872	46,239
Other property companies	146,276	144,937	137,740	136,473	131,897	130,123	125,217	121,101
of which mortgage loans in Stadshypotek	63,105	61,092	60,552	60,529	59,344	58,028	55,947	56,414
Total lending in Sweden	243,316	241,499	229,584	228,047	220,667	223,041	222,940	218,124
Lending outside Sweden								
Denmark	10,623	10,527	9,880	10,108	9,779	9,360	7,417	6,826
Finland	19,340	19,471	19,083	19,276	19,314	18,718	19,100	18,628
Norway	75,662	80,475	78,725	81,004	79,551	74,542	71,862	67,893
Great Britain	68,811	69,679	65,520	63,207	59,631	56,826	53,906	47,001
Other countries	14,807	14,678	16,925	17,076	17,042	14,064	13,418	12,855
Total lending outside Sweden	189,243	194,830	190,133	190,671	185,317	173,510	165,703	153,203
Total lending - Property management	432,559	436,329	419,717	418,718	405,984	396,551	388,643	371,327

## Credit risk exposure

	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun
SEK m	2013	2012	2012	2012	2012	2011	2011	2011
Loans to the public	1,655,041	1,680,479	1,620,505	1,632,464	1,627,093	1,591,128	1,598,737	1,567,152
of which reverse repos	16,056	33,799	14,295	24,219	23,440	13,669	21,186	19,192
Loans to other credit institutions	87,206	89,511	84,364	90,927	86,399	106,823	116,834	103,653
of which reverse repos	53,826	59,241	56,132	54,747	55,234	60,585	65,097	67,318
Unutilised part of granted overdraft facilities	120,386	132,534	125,266	125,622	149,940	152,392	152,476	149,093
Committed loan offers	240,965	239,774	238,672	240,475	254,537	254,415	260,133	251,318
Other commitments	21,851	20,779	8,214	12,080	7,974	9,035	3,086	2,948
Guarantees, credits	10,364	10,723	10,702	15,346	16,817	17,161	17,486	18,072
Guarantees, other	56,416	39,913	39,310	41,456	43,254	42,657	38,118	39,130
Documentary credits	9,609	30,164	33,686	33,650	32,249	36,712	35,996	35,135
Derivative instruments *	101,865	110,850	135,490	125,903	114,080	142,074	166,016	87,610
Treasury bills and other eligible bills	56,866	48,906	50,005	49,316	55,657	43,971	44,363	48,963
Bonds and other interest-bearing securities	72,049	68,354	69,738	62,657	64,185	60,231	74,415	63,450
Total	2,432,618	2,471,987	2,415,952	2,429,896	2,452,185	2,456,599	2,507,660	2,366,524

<sup>\*</sup> Refers to the total of positive market values.

## Credit risk exposure by country

Denmark Finland	87,469 116,793	87,164 116.516	81,130 110.594	83,526 112.844	91,810 112,389	85,374 111,501	83,473 111,997	84,278 110,967
Norway	252,375	252,411	238,058	241,538	237,973	227,209	215,415	212,886
Germany	17,123	18,050	19,009	18,833	19,177	19,739	21,754	22,247
The Netherlands	19,420	19,521	20,020	19,668	18,239	15,431	15,421	14,005
Poland	3,189	3,569	3,254	3,543	3,481	2,860	3,007	3,432
Other	124,040	123,751	120,398	122,295	121,712	130,278	136,375	128,870
Total	2,432,618	2,471,987	2,415,952	2,429,896	2,452,185	2,456,599	2,507,660	2,366,524

# Loans to the public - by country \*

	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun
SEK bn, end of period	2013	2012	2012	2012	2012	2011	2011	2011
Branch office operations in Sweden	1,101	1,078	1,069	1,069	1,061	1,061	1,069	1,060
Branch office operations in Great Britain	110	113	107	103	97	93	89	77
Branch office operations in Denmark	68	67	61	65	62	62	57	52
Branch office operations in Finland	96	97	92	94	91	89	93	91
Branch office operations in Norway	200	209	200	204	200	196	195	193
Branch office operations in the Netherlands	14	14	15	15	14	12	11	10
Handelsbanken International	33	34	36	39	39	40	44	43
in Germany	7	7	7	8	8	8	8	8
in Poland	2	3	2	3	3	2	2	2
in other countries	24	24	27	28	28	30	33	33
Other	25	52	31	40	39	29	36	35
Total	1,647	1,664	1,610	1,630	1,604	1,582	1,595	1,561

 $<sup>^{\</sup>star}$  Excluding loans to the National Debt Office.

# Loans to households - by country

	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun
SEK bn, end of period	2013	2012	2012	2012	2012	2011	2011	2011
Branch office operations in Sweden	604	597	592	588	584	582	578	572
Branch office operations in Great Britain	30	30	28	27	25	24	23	20
Branch office operations in Denmark	32	32	30	30	29	29	28	28
Branch office operations in Finland	30	31	30	30	30	31	32	31
Branch office operations in Norway	80	83	79	79	78	76	77	75
Branch office operations in the Netherlands	4	3	2	2	2	2	1	1
Handelsbanken International	4	3	4	5	4	4	4	4
in Germany	0	0	0	0	1	0	1	1
in Poland	1	1	1	1	1	1	1	1
in other countries	3	2	3	4	3	3	3	3
Other	1	0	0	0	0	0	0	0
Total	785	779	765	761	753	748	743	731

# Corporate lending - by country \*

	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun
SEK bn, end of period	2013	2012	2012	2012	2012	2011	2011	2011
Branch office operations in Sweden	497	482	477	482	477	479	491	488
Branch office operations in Great Britain	81	83	79	76	72	69	66	57
Branch office operations in Denmark	37	35	31	35	32	33	29	24
Branch office operations in Finland	66	66	62	64	61	58	61	60
Branch office operations in Norway	119	127	120	125	122	119	118	117
Branch office operations in the Netherlands	10	11	13	13	13	11	10	9
Handelsbanken International	29	30	33	34	35	36	39	39
in Germany	7	7	7	7	8	8	8	8
in Poland	2	2	2	2	2	1	1	1
in other countries	20	21	25	25	25	27	30	30
Other	24	52	31	40	39	29	37	35
Total	862	885	846	869	851	834	851	830

# Business volumes – Savings and deposits

# Assets under management, Handelsbanken Group

	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun
SEK bn, end of period	2013	2012	2012	2012	2012	2011	2011	2011
Mutual funds, excl. PPM	175	164	155	146	148	139	131	145
PPM	12	11	10	10	10	9	7	11
Unit-linked insurance	52	49	47	45	45	41	39	43
Total mutual funds	239	224	212	201	203	189	177	199
Portfolio bond insurance	16	15	16	15	16	15	14	17
Traditional insurance	11	12	12	12	13	13	14	15
Institutional	109	104	106	106	98	88	85	100
of which in Handelsbanken mutual funds	53	51	47	43	44	37	34	36
Structured products	27	28	29	29	29	31	35	35
Directly owned shares in custody	181	164	159	149	166	150	139	171
Other securities in custody	45	48	45	46	43	43	42	41
Handelsbanken's foundations	53	49	48	45	47	41	38	47
of which in Handelsbanken mutual funds	5	5	6	5	4	4	4	4
Total assets under management	623	588	574	555	567	529	506	585

# Deposits from the public - by country

	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun
SEK bn, end of period	2013	2012	2012	2012	2012	2011	2011	2011
Branch office operations in Sweden	383	384	374	372	367	370	363	355
Branch office operations in Great Britain	27	30	34	31	25	23	22	19
Branch office operations in Denmark	22	27	26	24	21	23	24	22
Branch office operations in Finland	22	25	30	29	30	33	30	25
Branch office operations in Norway	53	62	56	58	58	56	54	60
Branch office operations in the Netherlands	7	4	7	7	7	3	3	3
Handelsbanken International	28	23	26	29	25	30	21	17
Other	100	127	176	173	150	187	203	145
Total	642	682	729	724	683	725	720	646

## Deposits from households - by country

SEK bn, end of period	31 Mar 2013	31 Dec 2012	30 Sep 2012	30 Jun 2012	31 Mar 2012	31 Dec 2011	30 Sep 2011	30 Jun 2011
Branch office operations in Sweden	219	217	217	215	205	205	203	200
Branch office operations in Great Britain	6	6	5	5	4	5	4	4
Branch office operations in Denmark	11	11	10	11	10	11	11	11
Branch office operations in Finland	11	11	11	11	11	12	12	11
Branch office operations in Norway	15	16	15	16	15	14	14	14
Branch office operations in the Netherlands	0.2	0.2	0.2	0.2	0.1	0.1	0.0	0.0
Handelsbanken International	2	2	3	3	3	3	3	3
Other	5	4	5	5	6	6	6	7
Total	268	267	266	266	254	256	253	249

# Deposits from corporates - by country

	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun
SEK bn, end of period	2013	2012	2012	2012	2012	2011	2011	2011
Branch office operations in Sweden	164	167	158	158	162	165	161	155
Branch office operations in Great Britain	22	24	29	26	20	18	18	15
Branch office operations in Denmark	11	16	16	13	11	13	13	12
Branch office operations in Finland	12	14	19	18	19	20	18	14
Branch office operations in Norway	38	47	41	42	43	42	40	45
Branch office operations in the Netherlands	7	4	7	6	7	3	3	2
Handelsbanken International	25	20	23	26	22	27	18	14
Other	95	123	170	168	144	181	197	138
Total	374	415	462	458	429	469	467	397

# Capital base and capital requirement

# Capital base

	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun
SEK m	2013	2012	2012	2012	2012	2011	2011	2011
TIER 1 CAPITAL								
Equity, group	100,366	103,850	97,112	92,885	89,444	94,524	91,696	89,275
Accrued dividend, current year	-1,707	-6,804	-4,621	-3,066	-1,528	-6,085	-4,212	-2,808
Dividend for previous year (unpaid)  Equity outside the financial group of companies,								
excl profit	1,843	-1,018	-1,020	-1,034	-1,043	-558	-579	-548
Difference in earnings between the banking group and								
the Group	-174	2,851	2,930	3,026	-67	-520	-348	-132
Minority interests, group	-2	-2	-1	-1	-1	0	-1	-1
Equity, capital base	100,326	98,877	94,400	91,810	86,805	87,361	86,556	85,786
Minority interests, banking group	563	572	559	549	436	423	431	352
Deducted items								
Goodwill and other intangible assets	-7,533	-7,458	-7,285	-7,350	-7,302	-7,234	-7,234	-7,157
Revaluation reserve	-106	-108	-109	-111	-113	-115	-117	-119
Price adjustments for positions reported at fair value	-12	-14	-14	-20	-27	-56		
Deferred tax assets	-66	-61	-72	-80	-48	-386	-383	-248
Special deduction for IRB institutions	-1,111	-1,094	-1,050	-1,097	-1,017	-945	-1,042	-608
Capital contribution in companies outside the banking								
group	-3,691	-1,483	-1,483	-1,483	-233	-234	-234	-234
Positions in securitisation	-248	-248	-207	-218	-210	-219	-285	-204
Adjustments in accordance with stability filter								
Cash flow hedges	-879	-1,149	-576	-339	905	676	646	358
Unrealised accumulated gains, shares	-1,043	-797	-524	-285	-645	-133		-861
Unrealised accumulated gains/losses, fixed income								
instruments	144	170	178	212	223	246	287	281
Total core tier 1 capital	86,344	87,207	83,817	81,588	78,774	79,384	78,625	77,346
Innovative tier 1 capital contributions	8,715	9,323	9,513	10,298	10,609	11,254	11,411	11,135
Non-innovative tier 1 capital contributions	2,902	2,903	2,905	2,906	2,908	2,910	2,911	2,912
Total tier 1 capital	97,961	99,433	96,235	94,792	92,291	93,548	92,947	91,393
TIER 2 CAPITAL								
Perpetual subordinated loans	2,944	3,133	3,155	3,233	3,165	11,710	11,920	11,511
Dated subordinated loans	4,287	4,274	7,588	7,803	7,914	7,957	6,533	6,463
Additional items								
Unrealised accumulated gains, shares	1,043	797	524	285	645	133		861
Revaluation reserve	106	108	109	111	113	115	117	119
Deducted items								
Special deduction for IRB institutions	-1,111	-1,094	-1,050	-1,097	-1,017	-945	-1,042	-608
Capital contribution in insurance companies	-3,691	-1,483	-1,483	-1,483	-233	-234	-234	-234
Positions in securitisation	-248	-248	-207	-218	-210	-219	-285	-204
Total tier 2 capital	3,330	5,487	8,636	8,634	10,377	18,517	17,009	17,908
Total tier 1 and tier 2 capital	101,291	104,920	104,871	103,426	102,668	112,065	109,956	109,301
Deductible items from total capital base	,	,	,	,	,	,000	,	,
Capital contribution in insurance companies	_	-4,417	-4,417	-4,417	-4,417	-4,417	-4,417	-4,417
Surplus value pension assets	-174	-,	-,	-,	-,	-1,471	-3,777	-1,859
Total capital base for capital adequacy purposes	101,117	100,503	100,454	99,009	98,251	106,177	101,762	103,025
It was a series of the series	,	. 55,000	,	22,000	,	,	,	

# Capital requirement

SEK m	31 Mar 2013	31 Dec 2012	30 Sep 2012	30 Jun 2012	31 Mar 2012	31 Dec 2011	30 Sep 2011	30 Jun 2011
Credit risk according to standardised approach	3,690	3,654	3,594	3,754	3,827	3,760	3,876	4,038
Credit risk according to IRB approach	29,342	30,174	30,127	31,596	30,868	31,904	33,174	32,058
Interest rate risk	1,047	880	888	873	928	850	1,625	1,644
Equity price risk	26	26	19	30	27	14	28	33
Exchange rate risk	-	-	-	-	-	-	-	-
Commodities risk	16	9	8	16	18	20	31	17
Settlement risk	-	3	1	-	-	-	-	-
Operational risk	4,246	4,181	4,181	4,181	4,181	4,117	4,117	4,117
Total capital requirement according to Basel II	38,367	38,927	38,818	40,450	39,849	40,665	42,851	41,907
Adjustment according to transitional rules	41,990	41,454	40,488	39,918	39,569	38,389	35,587	36,799
Capital requirement according to Basel II,								
transitional rules	80,357	80,381	79,306	80,368	79,418	79,054	78,438	78,706
Risk-weighted assets, transitional rules	1,004,465	1,004,763	991,325	1,004,600	992,725	988,180	980,475	983,824
Risk-weighted assets, Basel II	479,588	486,588	485,225	505,625	498,113	508,317	535,640	523,841

# Capital adequacy analysis

	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun
	2013	2012	2012	2012	2012	2011	2011	2011
Capital requirement in Basel II compared to transitional								
rules	48%	48%	49%	50%	50%	51%	55%	53%
Capital ratio, Basel II	21.1%	20.7%	20.7%	19.6%	19.7%	20.9%	19.0%	19.7%
Capital ratio, transitional rules	10.1%	10.0%	10.1%	9.9%	9.9%	10.7%	10.4%	10.5%
Tier 1 ratio, Basel II	20.4%	20.4%	19.8%	18.7%	18.5%	18.4%	17.4%	17.4%
Tier 1 ratio, transitional rules	9.8%	9.9%	9.7%	9.4%	9.3%	9.5%	9.5%	9.3%
Core tier 1 ratio, Basel II	18.0%	17.9%	17.3%	16.1%	15.8%	15.6%	14.7%	14.8%
Capital base in relation to capital requirement Basel II	264%	258%	259%	245%	247%	261%	237%	246%
Capital base in relation to capital requirement according								
to transitional rules	126%	125%	127%	123%	124%	134%	130%	131%

# **Credit risks IRB**

Exposure after credit risk protection
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SEK m	31 Mar 2013	31 Dec 2012	30 Sep 2012	30 Jun 2012	31 Mar 2012	31 Dec 2011	30 Sep 2011	30 Jun 2011
Corporates	934.564	944.987	911.841	924.314	913.984	917.480	924.640	891.651
·	/	- ,	- ,-	- /-	,	- ,	, - , -	,
of which repos and securities loans	9,442	23,286	6,966	5,918	10,228	6,340	12,026	15,445
of which other loans foundation approach	341,322	341,048	341,470	360,628	359,202	374,461	383,147	359,592
of which other loans advanced approach	583,800	580,653	563,405	557,768	544,554	536,679	529,467	516,614
of which medium-sized companies	72,345	72,467	74,953	74,532	75,862	75,068	81,292	83,058
of which property companies	381,033	380,147	364,443	360,438	347,519	339,390	327,438	315,578
of which housing co-operative associations	130,422	128,039	124,009	122,798	121,173	122,221	120,737	117,978
Households	754,875	752,176	741,500	738,140	731,719	730,669	728,654	723,301
of which property loans	672,548	665,969	656,377	652,056	645,054	643,449	642,116	635,502
of which other loans	82,327	86,207	85,123	86,084	86,665	87,220	86,538	87,799
Small companies	28,357	28,596	28,624	28,979	29,119	29,800	29,913	29,950
Institutions	134,499	128,748	123,389	130,759	133,255	158,538	181,709	167,694
of which repos and securities loans	83,847	76,588	69,078	66,907	73,162	79,640	92,241	101,938
of which other loans	50,652	52,160	54,311	63,852	60,093	78,898	89,468	65,756
Equity exposures	5,464	5,206	4,861	4,544	5,030	4,355	4,011	5,366
Exposures without a counterparty	2,321	2,279	2,250	2,280	2,311	2,364	1,978	2,090
Securitisation positions	987	1,323	1,322	1,504	1,725	1,944	2,543	2,701
of which Traditional securitisation	987	1,323	1,322	1,504	1,725	1,944	2,543	2,701
of which Synthetic securitisation	-	-	-	-	-	-	-	-
Total IRB	1,861,067	1,863,315	1,813,787	1,830,520	1,817,143	1,845,150	1,873,448	1,822,753
of which repos and securities loans	93,289	99,874	76,044	72,825	82,385	85,980	104,267	117,383
of which other loans foundation approach	420,746	402,016	404,214	432,808	429,366	462,022	481,147	435,505
of which other loans advanced approach	1,347,032	1,361,425	1,333,529	1,324,887	1,305,392	1,297,148	1,288,034	1,269,865

# Average risk weight, %

	31 Mar 2013	31 Dec 2012	30 Sep 2012	30 Jun 2012	31 Mar 2012	31 Dec 2011	30 Sep 2011	30 Jun 2011
Corporates	29.9	30.5	31.6	32.8	32.4	33.4	34.2	35.0
of which repos	0.3	0.6	0.5	0.8	0.7	1.5	0.5	0.7
of which other loans basic method	42.9	44.5	44.2	44.7	43.2	43.6	44.3	45.4
of which other loans advanced method	22.7	23.4	24.4	25.5	25.8	26.7	27.7	28.8
of which medium-sized companies	60.4	61.2	61.8	63.4	63.0	65.8	65.5	68.0
of which property companies	21.2	21.7	22.7	23.9	24.3	25.1	25.9	26.5
of which housing co-operative associations	6.1	7.0	6.8	7.1	7.1	7.2	7.3	7.4
Households	7.4	7.5	7.6	7.6	7.4	7.2	7.1	6.9
of which property lending	5.3	5.4	5.4	5.4	5.4	5.4	5.4	5.1
of which other lending	24.2	23.8	24.1	24.3	22.0	20.4	19.8	19.5
Small companies	37.1	38.1	37.2	37.7	39.0	38.9	39.1	38.6
Institutions	8.7	9.5	10.2	11.8	11.3	12.3	12.1	10.8
of which repos	0.6	0.6	0.3	0.3	0.4	0.5	0.5	1.1
of which other lending	22.1	22.5	22.8	23.8	24.5	24.2	24.0	25.7
Equity exposures	140.3	140.1	139.7	142.1	139.8	136.2	138.2	133.3
Exposures without a counterpary	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Securitisation positions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
of which Traditional securitisation	3.5	3.5	4.0	4.3	4.8	5.0	219.2	4.7
of which Synthetic securitisation	=	-	-	-	-	-	-	-
Total IRB	19.7	20.2	20.8	21.6	21.2	21.6	22.1	22.0
of which repos and securities lending	0.6	0.6	0.3	0.4	0.4	0.6	0.5	1.1
of which other loans basic method	39.8	43.0	42.6	42.8	41.7	41.3	42.4	43.5
of which other loans advanced method	14.7	14.9	15.3	15.8	15.8	16.0	16.3	16.5

# Capital requirement

Supital requirement								
SEK m	31 Mar 2013	31 Dec 2012	30 Sep 2012	30 Jun 2012	31 Mar 2012	31 Dec 2011	30 Sep 2011	30 Jun 2011
Corporates	22,319	23,026	23,061	24,275	23,668	24,529	25,314	24,966
of which repos	3	12	3	4	6	8	5	9
of which other loans basic method	11,713	12,137	12,061	12,899	12,408	13,052	13,570	13,050
of which other loans advanced method	10,603	10,877	10,997	11,372	11,253	11,469	11,739	11,907
of which medium-sized companies	3,495	3,549	3,703	3,779	3,822	3,949	4,262	4,519
of which property companies	6,467	6,612	6,622	6,900	6,748	6,812	6,774	6,686
of which housing co-operative associations	641	716	672	693	683	708	703	702
Households	4,445	4,530	4,480	4,511	4,338	4,217	4,122	3,970
of which property lending	2,850	2,885	2,842	2,839	2,811	2,795	2,749	2,603
of which other lending	1,595	1,645	1,639	1,672	1,527	1,422	1,373	1,367
Small companies	842	872	852	875	908	927	935	925
Institutions	934	976	1,007	1,231	1,200	1,559	1,755	1,448
of which repos	40	38	18	18	24	32	38	93
of which other lending	894	938	989	1,214	1,176	1,527	1,717	1,355
Equity exposures	613	584	543	517	562	475	444	572
Exposures without a counterpary	186	182	180	182	185	189	158	167
Securitisation positions	3	4	4	5	7	8	446	10
of which Traditional securitisation	3	4	4	5	7	8	446	10
of which Synthetic securitisation	-	-	-	-	-	-	-	-
Total IRB	29,342	30,174	30,127	31,596	30,868	31,904	33,174	32,058
of which repos and securities lending	43	50	21	22	29	40	43	102
of which other loans basic method	13,409	13,845	13,777	14,816	14,340	15,251	16,335	15,154
of which other loans advanced method	15,890	16,279	16,329	16,758	16,499	16,613	16,796	16,802

# Segment information

# Operating profit per segment, quarterly

	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
SEK m	2013	2012	2012	2012	2012	2011	2011	2011
Branch office operations in Sweden	3,018	3,067	3,324	3,221	3,428	3,349	3,182	3,180
Branch office operations in Great Britain	233	230	268	260	248	224	165	149
Branch office operations in Denmark	177	115	184	86	47	110	161	84
Branch office operations in Finland	168	134	169	158	155	143	166	173
Branch office operations in Norway	575	571	528	527	440	338	351	218
Branch office operations in the Netherlands	18	10	20	18				
Handelsbanken International	51	110	39	101	107	37	81	72
Capital Markets	268	197	56	205	158	43	381	311
Other	-161	-463	-290	-140	-147	-306	-288	-220
Eliminations	-11	-23	-9	-23	4	172	161	169
Operating profit, Group	4,336	3,948	4,289	4,413	4,458	4,110	4,360	4,136

During 2011, branch office operations in the Netherlands were included in Handelsbanken International.

Total income per segment

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	Q1	Q1		Q4		Jan-Mar	Jan-Mar		Full year
SEK m	2013	2012	Change	2012	Change	2013	2012	Change	2012
Branch office operations in Sweden	5,043	5,293	-5%	5,153	-2%	5,043	5,293	-5%	20,753
Branch office operations in Great Britain	643	526	22%	650	-1%	643	526	22%	2,342
Branch office operations in Denmark	450	428	5%	452	0%	450	428	5%	1,761
Branch office operations in Finland	383	360	6%	391	-2%	383	360	6%	1,442
Branch office operations in Norway	957	789	21%	976	-2%	957	789	21%	3,529
Branch office operations in the Netherlands	56	47	19%	55	2%	56	47	19%	205
Handelsbanken International	253	321	-21%	264	-4%	253	321	-21%	1,182
Branch office operations	7,785	7,764	0%	7,941	-2%	7,785	7,764	0%	31,214
Handelsbanken Capital Markets	969	1,004	-3%	1,014	-4%	969	1,004	-3%	3,820
Other	57	107	-47%	-55		57	107	-47%	66
Eliminations	-11	-9	-22%	-9	-22%	-11	-9	-22%	-38
Total income	8,800	8,866	-1%	8,891	-1%	8,800	8,866	-1%	35,062

Total expenses per segment

	Q1	Q1		Q4		Jan-Mar	Jan-Mar		Full year
SEK m	2013	2012	Change	2012	Change	2013	2012	Change	2012
Branch office operations in Sweden	-1,923	-1,790	7%	-1,931	0%	-1,923	-1,790	7%	-7,293
Branch office operations in Great Britain	-355	-278	28%	-318	12%	-355	-278	28%	-1,184
Branch office operations in Denmark	-243	-237	3%	-250	-3%	-243	-237	3%	-961
Branch office operations in Finland	-179	-170	5%	-199	-10%	-179	-170	5%	-698
Branch office operations in Norway	-319	-312	2%	-346	-8%	-319	-312	2%	-1,263
Branch office operations in the Netherlands	-38	-29	31%	-45	-16%	-38	-29	31%	-139
Handelsbanken International	-206	-214	-4%	-218	-6%	-206	-214	-4%	-839
Branch office operations	-3,263	-3,030	8%	-3,307	-1%	-3,263	-3,030	8%	-12,377
Handelsbanken Capital Markets	-701	-846	-17%	-817	-14%	-701	-846	-17%	-3,204
Other	-218	-254	-14%	-408	-47%	-218	-254	-14%	-1,106
Eliminations	-	13		-14		-	13		-13
Total expenses	-4,182	-4,117	2%	-4,546	-8%	-4,182	-4,117	2%	-16,700

Operating profit per segment

- por a g pr c por cog									
	Q1	Q1		Q4		Jan-Mar	Jan-Mar		Full year
SEK m	2013	2012	Change	2012	Change	2013	2012	Change	2012
Branch office operations in Sweden	3,018	3,428	-12%	3,067	-2%	3,018	3,428	-12%	13,040
Branch office operations in Great Britain	233	248	-6%	230	1%	233	248	-6%	1,006
Branch office operations in Denmark	177	47	277%	115	54%	177	47	277%	432
Branch office operations in Finland	168	155	8%	134	25%	168	155	8%	616
Branch office operations in Norway	575	440	31%	571	1%	575	440	31%	2,066
Branch office operations in the Netherlands	18	18	0%	10	80%	18	18	0%	66
Handelsbanken International	51	107	-52%	110	-54%	51	107	-52%	357
Branch office operations	4,240	4,443	-5%	4,237	0%	4,240	4,443	-5%	17,583
Handelsbanken Capital Markets	268	158	70%	197	36%	268	158	70%	616
Other	-161	-147	-10%	-463	65%	-161	-147	-10%	-1,040
Eliminations	-11	4		-23	52%	-11	4		-51
Operating profit	4,336	4,458	-3%	3,948	10%	4,336	4,458	-3%	17,108

# Branch office operations in Sweden

	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
SEK m	2013	2012	2012	2012	2012	2011	2011	2011
Net interest income	4,094	4,148	4,191	4,161	4,281	4,172	4,033	3,872
Net fee and commission income	826	847	819	860	849	888	896	931
Net result of financial transactions	116	151	135	137	156	158	98	100
Other income	7	7	3	1	7	3	3	-1
Total income	5,043	5,153	5,148	5,159	5,293	5,221	5,030	4,902
Staff costs	-833	-782	-785	-789	-801	-770	-780	-773
Other administrative expenses	-302	-358	-278	-315	-267	-341	-329	-319
Internal purchased and sold services	-768	-766	-659	-703	-700	-709	-639	-638
Depreciation and amortisation	-20	-25	-21	-22	-22	-23	-24	-21
Total expenses	-1,923	-1,931	-1,743	-1,829	-1,790	-1,843	-1,772	-1,751
Profit before loan losses	3,120	3,222	3,405	3,330	3,503	3,378	3,258	3,151
Net loan losses	-103	-155	-81	-109	-75	-29	-76	29
Gains/losses on disposal of property,								
equipment and intangible assets	1	0	0	0	0	0	0	0
Operating profit	3,018	3,067	3,324	3,221	3,428	3,349	3,182	3,180
Profit allocation	162	197	144	163	137	186	127	170
Operating profit after profit allocation	3,180	3,264	3,468	3,384	3,565	3,535	3,309	3,350
Internal income	-529	-462	-649	-796	-921	-862	-723	-667
Cost/income ratio, %	36.9	36.1	32.9	34.4	33.0	34.1	34.4	34.5
Loan loss ratio, %	0.04	0.06	0.03	0.04				
Allocated capital	60,084	57,244	54,124	51,592	54,849	50,408	51,609	48,744
Return on allocated capital, %	16.5	16.8	18.9	19.3	19.2	20.7	18.9	20.3
Average number of employees	4,347	4,332	4,527	4,293	4,361	4,391	4,679	4,449
Number of branches	461	461	461	461	461	461	461	461

# Business volumes, Branch office operations in Sweden

Total	1,084	1,075	1,068	1,067	1,062	1,069	1,062	1,045
of which mortgage loans	239	232	226	229	224	224	219	211
Corporate	482	480	480	483	480	489	487	479
of which mortgage loans	548	542	535	530	528	527	522	514
Household	602	595	588	584	582	580	575	566
Loans to the public*								
Total	381	377	370	369	369	363	355	349
Corporate	168	165	160	165	166	162	157	155
Household	213	212	210	204	203	201	198	194
Deposits and borrowing from the public								
Average volumes, SEK bn	2013	2012	2012	2012	2012	2011	2011	2011
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2

<sup>\*</sup> Excluding loans to the National Debt Office.

## Branch office operations in Great Britain

SEK m	Q1 2013	Q4 2012	Q3 2012	Q2 2012	Q1 2012	Q4 2011	Q3 2011	Q2 2011
Net interest income	592	602	544	519	477	451	402	358
Net fee and commission income	25	21	25	25	23	22	22	21
Net result of financial transactions	23	24	22	23	22	25	18	19
Other income	3	3	4	4	4	0	0	0
Total income	643	650	595	571	526	498	442	398
Staff costs	-220	-210	-200	-200	-183	-169	-157	-147
Other administrative expenses	-56	-49	-42	-45	-42	-44	-37	-36
Internal purchased and sold services	-72	-56	-46	-50	-49	-42	-38	-38
Depreciation and amortisation	-7	-3	-2	-3	-4	-2	-2	-2
Total expenses	-355	-318	-290	-298	-278	-257	-234	-223
Profit before loan losses	288	332	305	273	248	241	208	175
Net loan losses	-55	-101	-37	-13	0	-17	-43	-26
Gains/losses on disposal of property, equipment and intangible assets	0	-1	0	0	0	0	-	-
Operating profit	233	230	268	260	248	224	165	149
Profit allocation	4	6	3	3	3	5	2	5
Operating profit after profit allocation	237	236	271	263	251	229	167	154
Cost/income ratio, %	54.9	48.5	48.5	51.9	52.6	51.1	52.7	55.3
Loan loss ratio, %	0.19	0.43	0.16	0.05	0.00	0.09	0.24	0.15
Allocated capital	6,500	5,878	5,669	5,401	4,674	4,469	3,268	3,167
Return on allocated capital, %	11.4	11.8	14.1	14.3	15.9	15.1	15.1	14.3
Average number of employees	1,102	1,022	964	917	873	817	777	729
Number of branches	138	133	124	117	112	104	101	95

## Branch office opertations in Great Britain, in local currency

	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
GBP m	2013	2012	2012	2012	2012	2011	2011	2011
Net interest income	59.3	56.3	51.0	47.3	45.0	42.7	38.6	34.9
Net fee and commission income	2.5	2.0	2.3	2.3	2.2	2.0	2.1	2.1
Net result of financial transactions	2.3	2.2	2.1	2.1	2.0	2.4	1.7	1.9
Other income	0.3	0.4	0.4	0.4	0.4	-	0.0	-
Total income	64.4	60.9	55.8	52.1	49.6	47.1	42.4	38.9
Staff costs	-22.1	-19.7	-18.7	-18.2	-17.2	-16.0	-15.1	-14.4
Other administrative expenses	-5.6	-4.6	-3.9	-4.1	-4.0	-4.1	-3.6	-3.5
Internal purchased and sold services	-7.2	-5.3	-4.3	-4.6	-4.6	-4.0	-3.5	-3.7
Depreciation and amortisation	-0.7	-0.2	-0.2	-0.3	-0.4	-0.2	-0.2	-0.2
Total expenses	-35.6	-29.8	-27.1	-27.2	-26.2	-24.3	-22.4	-21.8
Profit before loan losses	28.8	31.1	28.7	24.9	23.4	22.8	20.0	17.1
Net loan losses	-5.5	-9.4	-3.5	-1.2	0.0	-1.5	-4.1	-2.6
Operating profit	23.3	21.6	25.1	23.7	23.4	21.3	15.9	14.5
Profit allocation	0.4	0.5	0.3	0.3	0.3	0.4	0.2	0.5
Operating profit after profit allocation	23.7	22.1	25.4	24.0	23.7	21.7	16.1	15.0

# **Business volumes, Great Britain**

Total	10,984	10,483	9,935	9,419	8,786	8,523	7,929	7,312
Corporate	8,021	7,703	7,327	6,978	6,468	6,326	5,900	5,461
Household	2,963	2,780	2,608	2,441	2,318	2,197	2,029	1,851
Loans to the public								
Total	2,836	3,094	3,047	2,674	2,341	2,163	1,989	1,691
Corporate	2,288	2,586	2,564	2,228	1,926	1,763	1,636	1,335
Household	548	508	483	446	415	400	353	356
Deposits and borrowing from the public								
Average volumes, GBP m	2013	2012	2012	2012	2012	2011	2011	2011
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2

# Branch office operations in Denmark

SEK m	Q1 2013	Q4 2012	Q3 2012	Q2 2012	Q1 2012	Q4 2011	Q3 2011	Q2 2011
Net interest income	356	360	342	356	339	356	317	280
Net fee and commission income	81	73	68	74	75	73	56	70
Net result of financial transactions	8	14	17	14	10	12	13	19
Other income	5	5	3	7	4	0	8	8
Total income	450	452	430	451	428	441	394	377
Staff costs	-130	-137	-129	-136	-135	-143	-137	-131
Other administrative expenses	-46	-50	-37	-45	-41	-47	-46	-79
Internal purchased and sold services	-63	-59	-53	-66	-57	-67	-56	-58
Depreciation and amortisation	-4	-4	-4	-4	-4	-5	-4	-4
Total expenses	-243	-250	-223	-251	-237	-262	-243	-272
Profit before loan losses	207	202	207	200	191	179	151	105
Net loan losses	-30	-87	-23	-114	-144	-69	10	-21
Gains/losses on disposal of property, equipment and intangible assets	-	-	-	-	-	-	-	-
Operating profit	177	115	184	86	47	110	161	84
Profit allocation	8	10	6	5	6	8	4	5
Operating profit after profit allocation	185	125	190	91	53	118	165	89
Cost/income ratio, %	53.1	54.1	51.1	55.0	54.6	58.4	61.1	71.2
Loan loss ratio, %	0.19	0.58	0.15	0.76	0.95	0.55	-0.08	0.17
Allocated capital	5,268	4,926	4,800	4,790	3,999	3,984	2,967	3,123
Return on allocated capital, %	10.9	7.4	11.7	5.6	4.0	8.7	16.4	8.4
Average number of employees	619	618	617	614	619	621	628	625
Number of branches	55	54	54	54	54	54	54	54

# Branch office opertations in Denmark, in local currency

	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
DKK m	2013	2012	2012	2012	2012	2011	2011	2011
Net interest income	312	311	303	297	285	292	258	232
Net fee and commission income	71	62	60	62	63	60	45	58
Net result of financial transactions	7	12	15	12	8	9	11	16
Other income	4	4	3	6	3	-	7	6
Total income	394	389	381	377	359	361	321	312
Staff costs	-114	-119	-114	-114	-113	-117	-112	-108
Other administrative expenses	-40	-43	-33	-38	-35	-38	-37	-66
Internal purchased and sold services	-55	-51	-47	-55	-48	-55	-45	-48
Depreciation and amortisation	-3	-3	-4	-3	-3	-4	-3	-3
Total expenses	-212	-216	-198	-210	-199	-214	-197	-225
Profit before loan losses	182	173	183	167	160	147	124	87
Net loan losses	-27	-75	-24	-95	-121	-57	9	-17
Operating profit	155	98	159	72	39	90	133	70
Profit allocation	7	8	6	4	5	7	3	4
Operating profit after profit allocation	162	106	165	76	44	97	136	74

# Business volumes, Branch office operations in Denmark

	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
Average volumes, DKK bn	2013	2012	2012	2012	2012	2011	2011	2011
Deposits and borrowing from the public								
Household	8.9	8.8	8.8	8.7	8.4	8.7	8.7	8.3
Corporate	14.8	14.9	15.2	11.0	13.2	12.9	11.2	10.2
Total	23.7	23.7	24.0	19.7	21.6	21.6	19.9	18.5
Loans to the public								
Household	27.9	26.6	25.7	25.0	23.9	22.6	22.1	21.8
Corporate	30.7	27.7	28.1	27.6	26.9	25.2	23.1	20.8
Total	58.6	54.3	53.8	52.6	50.8	47.8	45.2	42.6

## Branch office operations in Finland

SEK m	Q1 2013	Q4 2012	Q3 2012	Q2 2012	Q1 2012	Q4 2011	Q3 2011	Q2 2011
Net interest income	273	277	260	240	255	251	237	203
Net fee and commission income	99	107	85	91	92	84	87	99
Net result of financial transactions	9	7	6	7	10	7	6	29
Other income	2	0	1	1	3	2	1	2
Total income	383	391	352	339	360	344	331	333
Staff costs	-83	-86	-75	-84	-81	-88	-79	-79
Other administrative expenses	-34	-43	-30	-34	-36	-45	-33	-17
Internal purchased and sold services	-58	-65	-45	-51	-47	-51	-47	-63
Depreciation and amortisation	-4	-5	-5	-5	-6	-5	-5	-5
Total expenses	-179	-199	-155	-174	-170	-189	-164	-164
Profit before loan losses	204	192	197	165	190	155	167	169
Net loan losses	-36	-58	-28	-7	-35	-12	-1	4
Gains/losses on disposal of property, equipment and intangible assets	-	0	0	0	0	_	-	-
Operating profit	168	134	169	158	155	143	166	173
Profit allocation	11	18	8	10	8	20	11	22
Operating profit after profit allocation	179	152	177	168	163	163	177	195
Cost/income ratio, %	45.4	48.7	43.1	49.9	46.2	51.9	48.0	46.2
Loan loss ratio, %	0.26	0.43	0.21	0.05	0.26	0.06	0.00	-0.02
Allocated capital	5,854	5,427	5,099	5,083	4,378	4,253	4,142	3,713
Return on allocated capital, %	9.5	8.3	10.2	9.8	10.9	11.3	12.6	15.5
Average number of employees	477	472	489	484	465	460	464	469
Number of branches	45	45	45	45	45	45	45	45

# Branch office opertations in Finland, in local currency

	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
EUR m	2013	2012	2012	2012	2012	2011	2011	2011
Net interest income	32.2	32.0	30.8	26.9	28.8	27.6	26.0	22.5
Net fee and commission income	11.6	12.3	10.2	10.2	10.4	9.2	9.5	11.0
Net result of financial transactions	1.1	0.9	0.7	0.8	1.1	8.0	0.6	3.3
Other income	0.2	0.1	-	0.1	0.4	0.2	0.1	0.2
Total income	45.1	45.3	41.7	38.0	40.7	37.8	36.2	37.0
Staff costs	-9.8	-10.0	-8.9	-9.4	-9.1	-9.7	-8.6	-8.8
Other administrative expenses	-4.0	-4.9	-3.6	-3.8	-4.1	-5.0	-3.6	-1.9
Internal purchased and sold services	-6.8	-7.4	-5.4	-5.7	-5.3	-5.6	-5.1	-7.0
Depreciation and amortisation	-0.5	-0.5	-0.6	-0.6	-0.7	-0.5	-0.6	-0.5
Total expenses	-21.1	-22.8	-18.5	-19.5	-19.2	-20.8	-17.9	-18.2
Profit before loan losses	24.0	22.5	23.2	18.5	21.5	17.0	18.3	18.8
Net loan losses	-4.2	-6.8	-3.2	-0.8	-4.0	-1.3	-0.1	0.5
Operating profit	19.8	15.7	20.0	17.7	17.5	15.7	18.2	19.3
Profit allocation	1.3	2.1	0.9	1.1	0.9	2.2	1.2	2.4
Operating profit after profit allocation	21.1	17.8	20.9	18.8	18.4	17.9	19.4	21.7

# Business volumes, Branch office operations in Finland

	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
Average volumes, EUR m	2013	2012	2012	2012	2012	2011	2011	2011
Deposits and borrowing from the public								
Household	1,271	1,277	1,276	1,272	1,324	1,348	1,277	1,227
Corporate	1,546	1,949	2,051	2,222	2,318	2,120	1,671	1,706
Total	2,817	3,226	3,327	3,494	3,642	3,468	2,948	2,933
Loans to the public								
Household	3,598	3,534	3,486	3,447	3,260	3,262	3,253	3,231
Corporate	7,807	7,524	7,391	7,066	6,823	6,887	6,855	6,728
Total	11,405	11,058	10,877	10,513	10,083	10,149	10,108	9,959

## Branch office operations in Norway

	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
SEK m	2013	2012	2012	2012	2012	2011	2011	2011
Net interest income	849	865	783	757	693	656	607	564
Net fee and commission income	86	95	84	86	64	73	82	86
Net result of financial transactions	19	21	19	23	24	26	30	27
Other income	3	-5	5	7	8	8	4	8
Total income	957	976	891	873	789	763	723	685
Staff costs	-171	-182	-173	-172	-173	-176	-173	-167
Other administrative expenses	-59	-63	-53	-61	-58	-68	-60	-62
Internal purchased and sold services	-86	-98	-71	-69	-78	-85	-74	-83
Depreciation and amortisation	-3	-3	-3	-3	-3	-3	-3	-3
Total expenses	-319	-346	-300	-305	-312	-332	-310	-315
Profit before loan losses	638	630	591	568	477	431	413	370
Net loan losses	-63	-59	-63	-41	-37	-93	-62	-153
Gains/losses on disposal of property, equipment and intangible assets	0	0	0	0	0	0	0	1
Operating profit	575	571	528	527	440	338	351	218
Profit allocation	6	12	6	6	7	12	10	5
Operating profit after profit allocation	581	583	534	533	447	350	361	223
Cost/income ratio, %	33.1	35.0	33.4	34.7	39.2	42.8	42.3	45.7
Loan loss ratio, %	0.12	0.13	0.14	0.09	0.08	0.21	0.14	0.35
Allocated capital	12,689	11,873	11,882	11,267	10,830	10,700	10,053	10,297
Return on allocated capital, %	14.3	14.5	13.2	13.9	12.2	9.6	10.6	6.4
Average number of employees	644	640	645	651	652	659	666	664
Number of branches	49	49	49	49	50	50	50	50

# Branch office opertations in Norway, in local currency

	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
NOK m	2013	2012	2012	2012	2012	2011	2011	2011
Net interest income	743	740	686	643	594	561	515	490
Net fee and commission income	75	82	73	73	55	62	70	75
Net result of financial transactions	16	18	16	19	20	22	26	23
Other income	3	-4	5	6	7	7	3	7
Total income	837	836	780	741	676	652	614	595
Staff costs	-150	-156	-151	-146	-148	-150	-147	-145
Other administrative expenses	-51	-54	-47	-52	-49	-58	-51	-54
Internal purchased and sold services	-76	-84	-63	-58	-67	-73	-63	-72
Depreciation and amortisation	-2	-3	-2	-3	-3	-3	-2	-3
Total expenses	-279	-297	-263	-259	-267	-284	-263	-274
Profit before loan losses	558	539	517	482	409	368	351	321
Net loan losses	-55	-51	-55	-35	-32	-79	-52	-133
Gains/losses on disposal of property,								
equipment and intangible assets	-	0	0	0	0	0	-	1
Operating profit	503	488	462	447	377	289	299	189
Profit allocation	5	11	5	5	6	10	9	4
Operating profit after profit allocation	508	499	467	452	383	299	308	193

## Business volumes, Branch office operations in Norway

	0.4			0.0				
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
Average volumes, NOK bn	2013	2012	2012	2012	2012	2011	2011	2011
Deposits and borrowing from the public								
Household	13.5	13.2	14.2	13.6	12.1	11.9	12.0	11.3
Corporate	38.7	38.7	33.6	33.7	38.8	35.6	35.9	39.6
Total	52.2	51.9	47.8	47.3	50.9	47.5	47.9	50.9
Loans to the public								
Household	70.3	69.3	68.2	67.3	66.1	65.9	64.6	62.8
Corporate	109.9	109.6	106.8	106.5	105.4	102.1	100.3	100.7
Total	180.2	178.9	175.0	173.8	171.5	168.0	164.9	163.5

## Branch office operations in the Netherlands

SEK m	Q1 2013	Q4 2012	Q3 2012	Q2 2012	Q1 2012	Q4 2011	Q3 2011	Q2 2011
Net interest income	50	48	47	42	40			
Net fee and commission income	6	6	5	8	7			
Net result of financial transactions	0	1	0	1	0			
Other income	-	-	-	-	-			
Total income	56	55	52	51	47			
Staff costs	-22	-21	-19	-19	-18			
Other administrative expenses	-5	-6	-3	-6	-3			
Internal purchased and sold services	-11	-12	-10	-8	-7			
Depreciation and amortisation	0	-6	0	0	-1			
Total expenses	-38	-45	-32	-33	-29			
Profit before loan losses	18	10	20	18	18			
Net loan losses	-	-	-	-	-			
Gains/losses on disposal of property, equipment and intangible assets	-	-	_	_	_			
Operating profit	18	10	20	18	18			
Profit allocation	2	0	0	1	0			
Operating profit after profit allocation	20	10	20	19	18			
Cost/income ratio, %	65.5	81.8	61.5	63.5	61.7			
Loan loss ratio, %	-	-	-	-	-			
Allocated capital	745	540	506	512	350			
Return on allocated capital, %	8.5	6.5	11.4	10.1	15.5			
Average number of employees	95	91	86	77	76			
Number of branches	15	13	12	12	11	10	10	10

## Branch office opertations in the Netherlands, in local currency

	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
Euro m	2013	2012	2012	2012	2012	2011	2011	2011
Net interest income	5.9	5.6	5.6	4.7	4.5			
Net fee and commission income	0.6	0.7	0.6	0.9	0.8			
Net result of financial transactions	0.0	0.1	0.0	0.1	0.0			
Other income	-	-	-	-	-			
Total income	6.5	6.4	6.2	5.7	5.3			
Staff costs	-2.6	-2.4	-2.2	-2.1	-2.0			
Other administrative expenses	-0.5	-0.7	-0.4	-0.7	-0.4			
Internal purchased and sold services	-1.3	-1.4	-1.2	-0.9	-0.8			
Depreciation and amortisation	0.0	-0.7	0.0	0.0	-0.1			
Total expenses	-4.4	-5.2	-3.8	-3.7	-3.3			
Profit before loan losses	2.1	1.2	2.4	2.0	2.0			
Net loan losses	-	-	-	-	-			
Gains/losses on disposal of property,								
equipment and intangible assets	-	-	-	-	-			
Operating profit	2.1	1.2	2.4	2.0	2.0			
Profit allocation	0.3	0.0	0.0	0.1	0.0			
Operating profit after profit allocation	2.4	1.2	2.4	2.1	2.0			

# Business volumes, Branch office operations in the Netherlands

	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
Average volumes, EUR m	2013	2012	2012	2012	2012	2011	2011	2011
Deposits and borrowing from the public								
Household	24	22	23	11	10	6	2	1
Corporate	639	499	784	754	496	343	333	241
Total	663	521	807	765	506	349	335	242
Loans to the public								
Household	389	313	265	209	175	154	108	67
Corporate	1,226	1,325	1,523	1,415	1,404	1,181	1,075	1,047
Total	1,615	1,638	1,788	1,624	1,579	1,335	1,183	1,114

## Handelsbanken International

SEK m	Q1 2013	Q4 2012	Q3 2012	Q2 2012	Q1 2012	Q4 2011	Q3 2011	Q2 2011
Net interest income	153	166	186	213	201	225	213	185
Net fee and commission income	81	81	71	83	93	100	99	104
Net result of financial transactions	16	18	18	24	26	22	6	42
Other income	3	-1	1	1	1	2	1	2
Total income	253	264	276	321	321	349	319	333
Staff costs	-130	-140	-119	-135	-132	-166	-156	-152
Other administrative expenses	-38	-50	-45	-49	-48	-67	-53	-49
Internal purchased and sold services	-35	-26	-23	-27	-32	-53	-41	-52
Depreciation and amortisation	-3	-2	-4	-5	-2	-3	-3	-3
Total expenses	-206	-218	-191	-216	-214	-289	-253	-256
Profit before loan losses	47	46	85	105	107	60	66	77
Net loan losses	4	65	-45	-4	0	-23	15	-5
Gains/losses on disposal of property,								
equipment and intangible assets	0	-1	-1	0	0	0	0	0
Operating profit	51	110	39	101	107	37	81	72
Profit allocation	8	9	3	4	4	6	5	7
Operating profit after profit allocation	59	119	42	105	111	43	86	79
Cost/income ratio, %	78.9	79.9	68.5	66.5	65.8	81.4	78.1	75.3
Loan loss ratio, %	-0.05	-0.70	0.48	0.04	0.00	0.18	-0.12	0.04
Allocated capital	4,269	4,001	4,126	3,882	4,221	4,647	3,837	3,510
Return on allocated capital, %	4.3	8.6	3.0	8.1	7.6	2.7	6.6	6.6
Average number of employees	519	533	534	534	541	649	653	634
Number of branches	19	19	20	22	22	22	23	25

# Business volumes, Handelsbanken International

	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
Average volumes, SEK bn	2013	2012	2012	2012	2012	2011	2011	2011
Deposits and borrowing from the public								
Household	2.4	2.8	2.7	3.0	3.2	3.2	2.9	2.9
Corporate	23.6	22.4	24.4	23.2	25.2	19.6	17.2	13.8
Total	26.0	25.2	27.1	26.2	28.4	22.8	20.1	16.7
Loans to the public								
Household	3.4	3.5	3.4	3.7	3.7	3.8	3.8	3.6
Corporate	29.9	31.4	32.7	34.1	34.4	38.2	39.0	39.1
Total	33.3	34.9	36.1	37.8	38.1	42.0	42.8	42.7

## Handelsbanken Capital Markets

	04	0.4	00	00	04	04	00	00
SEK m	Q1 2013	Q4 2012	Q3 2012	Q2 2012	Q1 2012	Q4 2011	Q3 2011	Q2 2011
Net interest income	43	44	98	195	180	208	167	174
Net fee and commission income	660	637	539	607	655	625	652	713
Net result of financial transactions	211	242	119	168	129	-73	267	177
Risk result - insurance	51	88	33	39	36	38	52	38
Other income	4	3	1	3	4	5	2	7
Total income	969	1,014	790	1,012	1,004	803	1,140	1,109
Staff costs	-507	-583	-516	-573	-583	-461	-548	-541
Other administrative expenses	-185	-189	-158	-204	-217	-264	-185	-226
Internal purchased and sold services	5	-31	-47	-18	-31	-20	-14	-21
Depreciation and amortisation	-14	-14	-13	-12	-15	-15	-12	-10
Total expenses	-701	-817	-734	-807	-846	-760	-759	-798
Profit before loan losses	268	197	56	205	158	43	381	311
Net loan losses	-	-	-	-	-	-	-	-
Operating profit	268	197	56	205	158	43	381	311
Profit allocation	-201	-252	-170	-192	-165	-237	-159	-214
Operating profit after profit allocation	67	-55	-114	13	-7	-194	222	97
Internal income	-372	-297	-257	-316	-297	-162	-106	-365
Cost/income ratio, %	91.3	107.2	118.4	98.4	100.8	134.3	77.4	89.2
Allocated capital	3,954	4,187	4,581	4,811	6,195	7,174	6,723	6,263
Return on allocated capital, %	5.3	-	-	0.8	-	-	9.7	4.5
Average number of employees	1,463	1,481	1,553	1,563	1,605	1,617	1,652	1,610

## Handelsbanken Liv

	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
SEK m	2013	2012	2012	2012	2012	2011	2011	2011
Administration result	28	20	32	25	30	30	20	31
Risk result	51	88	33	39	36	38	52	38
Financial result	-21	-20	12	10	-24	-13	75	63
of which deferred capital contribution	-20	-13	5	8	-18	-4	6	41
Other	28	20	33	44	38	42	55	44
Operating profit	86	108	110	118	80	97	202	176
AUM, SEK bn, end of period	79	75	75	72	74	69	67	75
of which unit-linked	52	49	47	45	45	41	39	43
of which portfolio bond	16	15	16	15	16	15	14	17
Solvency ratio, end of period	6.5	5.9	5.5	5.7	3.2	2.5	2.7	3.4

# Other

OF!/	Q1 2013	Q4 2012	Q3 2012	Q2 2012	Q1 2012	Q4	Q3	Q2
SEK m			-	-	-	2011	2011	2011
Net interest income	142	-17	21	102	103	47	99	50
Net fee and commission income	13	43	46	-9	34	12	9	-75
Net result of financial transactions	-143	-112	-145	-178	-33	-114	-154	-105
Share of profit of associates	-5	7	1	5	-5	-3	-8	18
Other income	50	24	19	152	8	22	12	148
Total income	57	-55	-58	72	107	-36	-42	36
Staff costs	-676	-759	-653	-654	-679	-709	-633	-652
Other administrative expenses	-554	-703	-462	-477	-502	-516	-459	-488
Internal purchased and sold services	1,077	1,104	944	982	992			
Depreciation and amortisation	-65	-50	-61	-63	-65	-64	-59	-66
Total expenses	-218	-408	-232	-212	-254	-271	-251	-256
Profit before loan losses	-161	-463	-290	-140	-147	-307	-293	-220
Net loan losses	-	-	-	-	-	-	-	-
Gains/losses on disposal of property,								
equipment and intangible assets	0	0	0	0	0	1	5	0
Operating profit	-161	-463	-290	-140	-147	-306	-288	-220
Profit allocation	0	0	0	0	0	0	0	0
Operating profit after profit allocation	-161	-463	-290	-140	-147	-306	-288	-220
Internal income	2,206	2,122	2,447	2,766	2,955	2,058	2,817	2,916
Average number of employees	1,976	1,967	1,966	1,962	1,943	1,933	1,915	1,911

# Eliminations

SEK m	Q1 2013	Q4 2012	Q3 2012	Q2 2012	Q1 2012	Q4 2011	Q3 2011	Q2 2011
Net interest income	-11	-9	-10	-10	-9	-9	-9	-3
	-11	-9	-10	-10	-9	-9	-9	-3
Net fee and commission income	-	-	-	-	-	-	-	-
Net result of financial transactions	-	-	-	-	-	-	0	0
Risk result - insurance	-	-	-	-	-	-	-	-
Other income	-	-	-	-	-	-	-	-1
Total income	-11	-9	-10	-10	-9	-9	-9	-4
Staff costs	-11	-23	-9	-23	4	172	165	165
Other administrative expenses	-	-	-	-	-	-	-4	3
Depreciation, amortisation and impairments of property,								
equipment and intangible assets	-	-	-	-	-	-	-	2
Total expenses	-	-14	1	-13	13	181	170	173
Profit before loan losses	-11	-23	-9	-23	4	172	161	169
Net loan losses	-	-	-	-	-	-	-	-
Gains/losses on disposal of property,								
equipment and intangible assets	-	-	-	-	-	-	-	-
Operating profit	-11	-23	-9	-23	4	172	161	169

# **Funding**

Handelsbanken is a regular issuer in both the domestic and international markets of short- as well as long-term debt. The objective is to have a well diversified funding structure in terms of currency, market and product. During first quarter 2013, the Bank diversified its funding further by issuing its inaugural covered bonds in British Pound Sterling.

The Central Treasury Department has the overall responsibility for the Group's liquidity and funding. Both the maturity structure of the funding and the liquidity position are monitored closely.

Short-term funding is mainly raised through commercial paper programmes in Sweden, Europe and the United States, both in the name of Svenska Handelsbanken and Stadshypotek. These programmes are supplemented by borrowing in the international interbank market.

Long-term funding is, among other things, raised through issuance of covered bonds in the name of Stadshypotek, mainly in Swedish kronor in the domestic market, and utilisation of other available funding programmes of the bank.

In order to ensure flexibility and efficient access to the various markets, a number of funding programmes have been established. They constitute the framework for the Group's funding operations.

The Bank is aiming at having a well-balanced funding mix between covered and senior, unsecured bonds.

#### Funding programmes as of March 31, 2013 - The Group

			Unutilised	Countervalue	
Programme (in millions)	Programme size	Currency	amount	SEK m	Latest issue
ECP *	5,000	EUR	2,125	17,732	Mar-13
ECP (Stadshypotek) *	4,000	EUR	2,305	19,234	Mar-13
French Commercial Paper	5,000	EUR	2,059	17,181	Mar-13
EMTCN (Stadshypotek) *	20,000	EUR	5,896	49,199	Mar-13
MTN*	100,000	SEK	71,171	71,171	Mar-13
Swedish Commercial Paper	25,000	SEK	24,865	24,865	Mar-13
Swedish Commercial Paper (Stadshypotek)	90,000	SEK	89,820	89,820	Oct-12
EMTN *	50,000	USD	29,071	189,464	Mar-13
General funding > 1 y *	15,000	USD	13,478	87,840	Jan-13
USCP	15,000	USD	5,550	36,171	Mar-13
Extendible Notes	15,000	USD	10,295	67,096	Feb-13
US 144A / 3(a)(2)	15,000	USD	7,650	49,857	Mar-13
Stadshypotek US 144A	15,000	USD	11,900	77,556	Oct-12
Stadshypotek AUD Covered Bond Programme	5,000	AUD	4,250	28,876	Oct-12
Total				826,062	
Total programme (or limited) amounts, SEK m	1,347,347				
Amount free to use, SEK m	826,062				
Unutilised amount	61%				

<sup>\*</sup> Under these programmes it is possible to issue in other currencies than the original programme currency. Currency conversion takes place at the time of issue.

During the first quarter of 2013, the issued bond volume was SEK 65 billion, with SEK 21 billion in senior unsecured bonds. The average maturity for the issued volume during the year was 4.25 years compared to just over 4 years in the first quarter of 2012.

Among the issues, the Bank made its second bond issue in China.

The bank chose to extend the prefunding and including the issued bond volume in the first quarter, all bonds maturing up until June 2014 have already been prefunded.

Apart from the bonds issued, the Bank also issued extendible notes in USD. The maturity is 3 years and investors have the option of calling the loan with a 6 month notice period. Issued volume was SEK 26 billion.

During the first quarter, the Bank again received substantial inflows of USD. The volume of so called CD's (Certificates of Deposit) in USD amounted to USD 25.5 billion at end the end of the quarter. This volume is mainly placed with the Federal Reserve and constitutes a part of the Bank's total liquidity reserve.

Mars 2013

Selection of international	al issues during last 12 months
April 2012	USD 1.25n bn 5y FXD 144A/3(a)(2) T+187.5
May 2012	NOK 1bn 7Y FRN Covered Bond +72bps
June 2012	EUR 1.25bn 6Y FXD +92bps
Juli 2012	EUR 1.5 bn 3Y FXD +60bps
Augusti 2012	EUR 1bn 10Y FXD +80bps
September 2012	CHF 200m 10Y FXD +44bps
September 2012	AUD 450m 5Y FRN Covered Bond BBSW +105bps
September 2012	AUD 300m 5Y FXD Covered Bond +105 bps
September 2012	USD 1.5bn 7Y FXD Covered Bond +72 bps
November 2012	GBP 300m 10Y FXD G +118 bps
Januari 2013	RMB 400m 3Y FXD 3.00%
Februari 2013	GBP 350 3Y FXD Covered Bond 3M £L + 23 bps
Mars 2013	EUR 1.0 bn 5Y FXD Covered Bond + 14 bps
Mars 2013	USD 1.0 bn 3Y FRN 3 M \$ + 45 bps

USD 1.0 bn 5Y FXD T + 87 bps

More than half of Stadshypotek's funding consists of covered bonds issued in the Swedish domestic covered bond market. This market is the core funding source for Stadshypotek.

The Swedish market is one of the largest covered bond markets in Europe. Bonds are issued on-tap on a continuous basis in a few benchmarks per issuer. Stadshypotek has nine outstanding benchmark loans, which mature between 2013 and 2022. These loans are arranged by five market makers and are non-callable bullet bonds with a fixed annual coupon. Only a small number of separate bond loans are issued, with respective final maturity dates set at intervals of about nine months. Concentrating large volumes into a small number of loans in this manner achieves good market liquidity.

During the first quarter of 2013, Stadshypotek continued to diversify its bond funding to the international markets. At year-end, the non-domestic share of the outstanding covered bonds was 22% compared to 18% one year earlier.

#### Non-Encumbered Assets (NEA)

Total assets, Group	2,389	
Encumbered assets with underlying liabilities	725	
Encumbered assets without underlying liabilities **	56	
Total non-encumbered assets (NEA)	1,608	191%
Other assets	114	191%
Other corporate lending	234	178%
Loans to credit institutions lowest risk class (1-3)	87	150%
Other corporate lending lending lowest risk class (1-3)	195	139%
Property company lending lowest risk class (1-3)	191	116%
Other household lending	121	94%
Mortgage loans	301	79%
Holdings with central banks and securities in the liquidity portfolio	365	43%
SEK bn	NEA	coverage ratio in % of unsecured funding *
31 March 2013		

Total assets, Group	2,388	
Encumbered assets with underlying liabilities	702	
Encumbered assets without underlying liabilities **	51	
Total non-encumbered assets (NEA)	1,635	207%
Other assets	118	207%
Other corporate lending	266	192%
Loans to credit institutions lowest risk class (1-3)	86	158%
Other corporate lending lending lowest risk class (1-3)	194	147%
Property company lending lowest risk class (1-3)	195	123%
Other household lending	124	98%
Mortgage loans	292	82%
Holdings with central banks and securities in the liquidity portfolio	360	46%
SEK bn	NEA	% of unsecured funding *
31 December 2012		coverage ratio in

<sup>\*</sup> Issued short and long non-secured funding and due to credit institutions

#### Assets pledged

Total		45,242	6,861	623,067	7,813	1,782	13,037	82,798
Other								82,798
Equities						1,255		
Loans to the public		3,227		618,067			13,037	
bonds		42,015	6,861			527		
Cash				5,000	7,813			
31 March 2013 SEK m	Central bank funding	systems/ securities settlement	Repos	Covered bonds	Derivatives	Securities loans	Leases	Insurance agreements
24 March 2042		Payment						

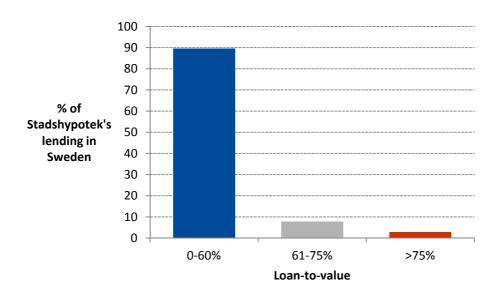
Assets pledged according to CSA agreements for outstanding derivatives since 1 January 2012: Max: 16,951 Min: 6,057 Averagel: 9,768

The column "Payment systems/securities settlement" refers to securities provided as collateral with central banks for the Bank's undertakings within the payment systems and collateral for securities settlement. Repos refer to securities sold under binding repurchase agreements and which are reported in the balance sheet. Covered bonds mainly consist of loans to the public which are included in the registered cover pool in favour of holdings of covered bonds issued by Stadshypotek. The amount also includes the part of the cover pool which is not utilised. Derivatives comprise cash provided as a pledge due to the Bank's outstanding undertakings under derivative contracts. Securities loans comprise securities which have been lent and also securities provided as a pledge for the Bank's overall undertakings under securities loan agreements. Leases comprise leased assets which have been pledged in favour of a third party. The assets are reported under loans to the public in the balance sheet. Insurance agreements comprise registered assets in the insurance operations and endowment insurance pledged in favour of employees or former employees.

<sup>\*\*</sup> Over-collateralisation in cover pool (OC).

# STADSHYPOTEK

Of the total lending to the public in the Handelsbanken Group about 55% constitutes mortgage lending in Stadshypotek. Loan-to-values in Stadshypotek's credit portfolio are low, see graph below.



#### Cover Pool Data, Sweden

	31 mar	31 dec	30 sep	30 jun	31 mar	31 dec	30 sep	30 jun
SEK m	2013	2012	2012	2012	2012	2011	2011	2011
Stadshypotek total public lending in Sweden	795,254	780,770	765,520	758,022	751,110	752,258	745,626	735,512
Assets available for Cover Pool	720,142	691,596	685,252	678,257	679,702	673,080	673,207	661,612
Assets utilized for Cover Pool	604,954	596,128	599,245	591,739	578,912	584,238	548,585	514,663
WA Max-LTV Cover Pool, as defined by ASCB	47.0%	47.4%	47.4%	47.4%	47.6%	48.5%	49.1%	48.4%
LTV-mid	23.5%	23.7%	23.7%	23.7%	23.8%	23.8%	23.5%	23.3%
LTV-distribution								
0-10%	26.9%	26.6%	29.0%	29.3%	28.8%	28.8%	31.6%	29.5%
10-20%	22.0%	21.9%	21.5%	21.6%	21.5%	21.5%	19.3%	21.8%
20-30%	17.7%	17.7%	17.4%	17.4%	17.4%	17.4%	17.4%	17.4%
30-40%	14.1%	14.1%	13.8%	13.8%	13.9%	13.9%	13.8%	13.7%
40-50%	11.0%	11.0%	10.7%	10.6%	10.8%	10.7%	10.7%	10.5%
50-60%	8.1%	8.3%	7.3%	7.2%	7.3%	7.3%	7.0%	6.9%
60-70%	0.1%	0.3%	0.3%	0.2%	0.3%	0.3%	0.2%	0.1%
70-75%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.0%	0.0%
WA loan size, SEK	587,600	544,800	546,500	538,700	550,200	519,200	585,000	584,100
WA seasoning of Cover Pool, months	38	38	38	37	37	37	35	35
Interest index distribution								
Floating (3 months)	31.0%	34.0%	35.0%	49.0%	49.0%	49.0%	49.0%	51.0%
Fixed rate (> 3 months)	69%	66%	65%	51%	51%	51%	51%	49%

# Liquidity

The bank chose to maintain the size of the total liquidity reserve during the quarter. As at 31 March, 2013, total liquidity reserves exceeded SEK 750 billion. Balances with central banks and banks, as well as securities that are eligible as collateral with central banks, totaled SEK 373 billion (see table below). In addition, there was an unutilised issue amount for covered bonds and other liquidity-creating measures. The liquidity reserve covers the Bank's liquidity requirement for over two years, even if access to new funding in the markets were to disappear at the same time as 10% of the deposits would leave the Bank.

# Balances with central banks and banks, and securities holdings in the liquidity reserve

	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar
SEK m	2013	2012	2012	2012	2012
Cash and balances with and other lending to central banks Balances with banks & the National Debt Office, overnight (before Dec-	258,670	246,094	376,985	437,648	340,824
12: incl. repos)	9,701	17,288	20,836	14,217	37,675
Securities issued by governments and public entities	42,969	36,087	42,326	35,988	49,771
Covered bonds	57,910	73,541	53,878	45,337	43,686
Securities issued by non-financial companies	1,141	1,233	-	-	1,821
Securities issued by financial companies	2,119	2,706	4,155	4,029	2,737
Total	372,510	376,949	498,180	537,219	476,514
of which in SEK	100,384	98,661	116,944	97,788	117,366
of which in EUR	63,374	85,505	102,662	112,433	90,858
of which in USD	187,881	166,328	249,924	266,910	228,323
of which in other currencies	20,871	26,455	28,650	60,088	39,967

31 March 2013					
Market value, SEK m	SEK	EUR	USD	Other	Total
Cash and balances with and other lending to central banks	26,685	55,042	167,606	9,337	258,670
Balances with other banks, overnight	6,431	379	425	2,466	9,701
Securities issued by governments	22,293	3,699	11,429	4,866	42,287
Securities issued by municipalities and other public entities	682	-	-	-	682
Covered bonds	28,195	2,456	6,745	1,972	39,368
Own covered bonds	15,435	877	-	2,230	18,542
Securities issued by non-financial companies	-	-	1,141	-	1,141
Securities issued by financial companies	663	921	535	-	2,119
Other securities	-	-	-	-	
Total	100,384	63,374	187,881	20,871	372,510

## **MATURITY ANALYSIS**

#### Maturities for financial assets and liabilities

31 March 2013					Unspecified	
SEK m	Up to 3 mths	3 - 12 mths	1 - 5 yrs	5 yrs -	maturity	Total
Cash and balances with central banks	260,058	-	-	-	-	260,058
Bonds and other interest-bearing securities	128,915	=	-	-	-	128,915
Loans to credit institutions	61,704	722	902	3,512	20,366	87,206
-of which reverse repos	53,826	-	-	-	-	53,826
Loans to the public	210,239	188,976	312,239	936,354	7,233	1,655,041
-of which reverse repos	16,056	-	-	-	-	16,056
Other, not distributed by maturity	-	=	-	-	257,660	257,660
Total	660,916	189,698	313,141	939,866	285,259	2,388,880
Due to credit institutions	157,122	7,685	449	11,308	36,440	213,004
-of which repos	3,200	-	-	-	-	3,200
Deposits and borrowing from the public	109,796	23,408	4,424	10,234	494,452	642,314
-of which repos	5,204	-	-	-	-	5,204
Issued securities	228,520	303,271	548,162	78,187	-	1,158,140
Other trading liabilities	25,766	-	-	-	-	25,766
Subordinated liabilities	978	5,817	9,610	3,568	-	19,973
Other, not distributed by maturity	-	-	-	-	329,683	329,683
Total	522,182	340,181	562,645	103,297	860,575	2,388,880

The table shows holdings of bonds and other interest-bearing securities in the time intervals in which they can be converted to liquidity if they are pledged as collateral or sold. This means that the table does not reflect the actual maturities for the included securities.

Assets and liabilities are reported as maturing in the time intervals that correspond to the contractual maturity dates.

Assets without a fixed maturity date are reported in the interval "Over 5 years". This is the case, for example, in lending in Stadshypotek, Sweden. Amortisations are reported in the time intervals that correspond to the contractual maturity dates.

Liabilities without a fixed maturity date are reported in the interval "Unspecified maturity". This is the case, for example, for all sight deposits in the Bank.

<sup>&</sup>quot;Other, not distributed by maturity" includes market values in derivative transactions.

# Maturities for assets and liabilities in USD

31 March 2013					Unspecified	
SEK m	Up to 3 mths	3 - 12 mths	1 - 5 yrs	5 yrs -	maturity	Total
Cash and balances with central banks	167,614	-	-	-	-	167,614
Bonds and other interest-bearing securities	19,668	-	-	-	-	19,668
Loans to credit institutions	49,005	311	48	3,170	4,183	56,717
Loans to the public	11,404	3,668	8,721	2,960	2,057	28,810
Other, including derivatives	38,004	125,211	27,805	11,593	1,986	204,599
Total assets	285,695	129,190	36,574	17,723	8,226	477,408
Due to credit institutions	84,558	2,186	73	0	2,169	88,986
Deposits and borrowing from the public	39,383	88	-	-	12,077	51,548
Issued securities	129,742	132,854	57,319	16,833	-	336,748
Subordinated liabilities	-	-	184	-	-	184
Total liabilities	253,683	135,128	57,576	16,833	14,246	477,466

# Maturities for assets and liabilities in EUR

31 March 2013					Unspecified	
SEK m	Up to 3 mths	3 - 12 mths	1 - 5 yrs	5 yrs -	maturity	Total
Cash and balances with central banks	55,093	-	-	-	-	55,093
Bonds and other interest-bearing securities	8,924	-	-	-	-	8,924
Loans to credit institutions	1,346	43	328	317	9,379	11,413
Loans to the public	31,200	22,373	49,464	46,479	677	150,193
Other, including derivatives	795	-	108,851	54,649	43	164,338
Total assets	97,358	22,416	158,643	101,445	10,099	389,961
Due to credit institutions	32,887	1,543	94	43	19,234	53,801
Deposits and borrowing from the public	20,891	5,335	2	0	42,325	68,553
Issued securities	60,037	63,542	96,340	39,580	-	259,499
Subordinated liabilities	-	-	4,158	-	-	4,158
Other, including derivatives	1,310	2,598	-	-	-	3,908
Total liabilities	115,125	73,018	100,594	39,623	61,559	389,919

# Maturities for assets and liabilities in SEK

31 March 2013					Unspecified	
SEK m	Up to 3 mths	3 - 12 mths	1 - 5 yrs	5 yrs -	maturity	Total
Cash and balances with central banks	28,007	-	-	-	-	28,007
Bonds and other interest-bearing securities	89,337	-	-	-	-	89,337
Loans to credit institutions	9,436	317	628	-	4,655	15,036
Loans to the public	119,014	115,886	147,686	729,141	4,416	1,116,143
Total assets	245,794	116,203	148,314	729,141	9,071	1,248,523
Due to credit institutions	6,296	273	294	11,867	15,126	33,856
Deposits and borrowing from the public	33,596	16,610	4,382	10,238	342,769	407,595
Issued securities	10,885	76,714	365,885	9,999	-	463,483
Subordinated liabilities	-	2,805	5,322	2,470	-	10,597
Other, including derivatives	129,134	27,527	50,494	28,048	97,810	333,013
Total liabilities	179,911	123,929	426,377	62,622	455,705	1,248,544

# Share and shareholders

## The Handelsbanken share

	31 Mar 2013	31 Dec 2012	30 Sep 2012	30 Jun 2012	31 Mar 2012	31 Dec 2011	30 Sep 2011	30 Jun 2011
Market capitalisation, SEK bn	177	147	156	143	132	113	110	122
Share price ordinary class A, SEK	278.50	232.40	246.10	226.70	210.90	181.00	176.10	195.10
Dividend, SEK	-	10.75	-	-	-	9.75	-	-
Number of converted shares	1,790,667	822,942	3,090,412	2,188,259	2,642,857	1,118	15,729	576,333
Number of repurchased shares	-	-	-	-	-	-	-	-
Holding of own shares in trading book, end of period	-	-	-	-	11	79,520	30,070	-
Number of outstanding shares after repurchases and deduction for trading book, end of period	634,597,779	632,807,112	631,984,170	628,893,758	626,705,488	623,983,122	624,031,454	624,045,795
Number of outstanding shares after dilution, end of period	647,835,385	648,210,569	648,210,973	648,212,372	648,705,088	650,295,566	652,252,095	649,751,116
Average holdings of shares converted during the year	714,286	8,474,744	6,606,531	3,803,516	575,649	592,444	588,472	80,309
Average holdings of own shares (repurchased and holdings in trading book)	374,600	424,194	449,295	664,735	255,466	208,456	611,938	1,140,157
Average number of outstanding shares	,	,	,	,	,	,	,	
- after dilution	633,146,798 647,316,445	632,113,192 647,786,779	630,219,878 647,763,077	627,201,423 647,549,966	624,382,825 650,119,620	623,853,450 652,074,091	623,445,996 649,151,317	622,409,614 638,711,811

## Share information

Name SHB A

ISIN SE0000193120

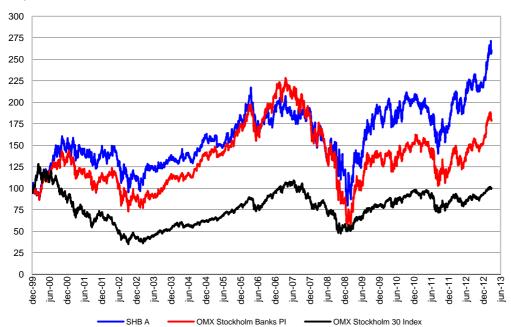
Curency SEK

Market name OMX STO Equities

Reuters SHBa.ST Bloomberg SHBA SS

# **Share performance, 31 December 1999 – 31 March 2013** Index, 1999-12-31=100





#### The largest Swedish shareholders

The largest Swedish shareholders						
as at 31 March 2013	Number of shares	% of votes	% of capital			
Oktogonen Foundation	64,300,000	10.3	10.1			
Industrivärden	64,251,679	10.3	10.1			
Swedbank Robur funds	18,319,905	2.9	2.9			
AMF and funds	14,963,894	2.4	2.4			
Lundbergs	14,932,000	2.4	2.4			
Alecta	8,160,000	1.3	1.3			
SEB funds	7,990,460	1.3	1.3			
Handelsbanken funds	7,000,442	1.1	1.1			
AFA Försäkring	6,833,762	1.1	1.1			
4th National Swedish Pension Fund	6,778,877	1.1	1.1			
J. Wallanders & T. Hedelius stiftelse, T. Browaldhs stiftelse	4,100,000	0.7	0.6			
3rd National Swedish Pension Fund	3,902,302	0.6	0.6			
SPP Fonder	3,390,409	0.5	0.5			
Folksam	3,180,308	0.5	0.5			
2nd National Swedish Pension Fund	3,115,717	0.5	0.5			

# Contacts and Financial calendar

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#### Financial calender:

#### 2013

6 February 2013 Highlights of Annual report 2012
24 April 2013 Interim report January – March 2013
17 July 2013 Interim report January – June 2013
23 October 2013 Interim report January – September 2013

## 2014

5 February 2014 Highlights of Annual report 2013
26 March 2014 Annual General Meeting
30 April 2014 Interim report January – March 2014
15 July 2014 Interim report January – June 2014
22 October 2014 Interim report January – September 2014